

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4705	6 Months Ago 4618	Change from 4705	1 Yr Ago 4605	Change from 4705	2 Yrs Ago 4505	Change from 4705	3 Yrs Ago 4405	Change from 4705
250 PF CPE	559,074	596,386	-6.26%	594,516	-5.96%	569,042	-1.75%	635,505	-12.03%
250 GTE	380,379	391,733	-2.90%	375,097	1.41%	379,474	0.24%	438,162	-13.19%
250 GTL	1,568,990	1,292,021	21.44%	1,309,688	19.80%	1,558,002	0.71%	1,663,726	-5.69%
330 GT 2+2	234,774	220,665	6.39%	226,358	3.72%	250,964	-6.45%	279,706	-16.06%
275 GTB	2,029,730	1,901,459	6.75%	1,923,887	5.50%	2,029,142	0.03%	2,385,071	-14.90%
330 GTC	530,171	515,142	2.92%	503,894	5.21%	528,777	0.26%	591,785	-10.41%
275 GTB/4	2,489,627	2,369,446	5.07%	2,595,616	-4.08%	2,799,257	-11.06%	2,867,388	-13.17%
365 GT 2+2	196,309	196,651	-0.17%	201,697	-2.67%	227,461	-13.70%	248,779	-21.09%
365 GTB/4	570,414	558,252	2.18%	557,051	2.40%	664,515	-14.16%	671,204	-15.02%
365 GTS/4	2,039,204	2,063,360	-1.17%	2,070,688	-1.52%	2,298,053	-11.26%	2,210,324	-7.74%
365 GTC/4	229,087	228,496	0.26%	229,740	-0.28%	219,649	4.30%	240,810	-4.87%
365 GT4 2+2	59,581	70,630	-15.64%	72,240	-17.52%	77,128	-22.75%	79,194	-24.77%
365 GT4/BB	333,297	347,536	-4.10%	374,353	-10.97%	409,016	-18.51%	490,018	-31.98%
400 GT & A	41,169	35,143	17.15%	33,406	23.24%	37,223	10.60%	32,020	28.57%
512 BB	234,649	242,423	-3.21%	254,257	-7.71%	270,956	-13.40%	335,141	-29.98%
400i GT & A	50,901	49,442	2.95%	45,720	11.33%	51,794	-1.72%	37,734	34.89%
512 BBi	231,711	247,995	-6.57%	256,991	-9.84%	269,758	-14.10%	243,901	-5.00%
TESTAROSSA	148,721	129,648	14.71%	115,692	28.55%	112,358	32.36%	118,162	25.86%
412 GT & A	52,390	53,523	-2.12%	54,098	-3.16%	59,284	-11.63%	40,275	30.08%
512 TR	219,901	192,414	14.29%	166,321	32.21%	196,514	11.90%	182,472	20.51%
456 GT	56,234	52,541	7.03%	49,522	13.55%	46,977	19.71%	47,542	18.28%
F512 M	304,558	317,889	-4.19%	314,489	-3.16%	398,997	-23.67%	427,462	-28.75%
F50	2,827,582	2,168,158	30.41%	2,319,616	21.90%	2,200,207	28.51%	2,079,539	35.97%
550M	113,309	128,361	-11.73%	118,891	-4.70%	109,552	3.43%	120,624	-6.06%
550 BARCHETTA	317,418	311,150	2.01%	320,670	-1.01%	325,908	-2.61%	384,245	-17.39%
456M GT & A	68,205	64,561	5.64%	64,676	5.46%	57,902	17.79%	55,564	22.75%
575M MARANELLO	137,969	132,770	3.92%	128,353	7.49%	128,322	7.52%	129,506	6.53%
ENZO	2,613,040	2,539,523	2.89%	2,647,900	-1.32%	2,652,878	-1.50%	2,484,930	5.16%
612 SCAGLIETTI	135,575	133,887	1.26%	126,987	6.76%	138,511	-2.12%	103,915	30.47%
SUPERAMERICA	420,194	536,850	-21.73%	579,680	-27.51%	416,260	0.95%	405,497	3.62%
599 GTB FIORANO	189,151	184,463	2.54%	170,346	11.04%	182,854	3.44%	177,535	6.54%
FF	138,642	131,520	5.42%	135,069	2.65%	150,582	-7.93%	164,031	-15.48%
F12berlinetta	233,387	219,193	6.48%	221,277	5.47%	234,142	-0.32%	259,407	-10.03%
GTC4Lusso	250,330	232,940	7.47%	229,168	9.23%	258,223	-3.06%	303,707	-17.58%
812 SUPERFAST	374,691	352,202	6.39%	361,345	3.69%	396,042	-5.39%	445,326	-15.86%
246 GT	298,042	279,591	6.60%	301,282	-1.08%	321,212	-7.21%	318,452	-6.41%
246 GTS	349,030	330,618	5.57%	340,864	2.40%	371,439	-6.03%	348,613	0.12%
308 GT4	51,590	51,499	0.18%	51,877	-0.55%	50,224	2.72%	53,249	-3.12%
308 GTB FG	159,615	149,751	6.59%	160,400	-0.49%	176,157	-9.39%	184,527	-13.50%
308 GTB	75,417	65,185	15.70%	65,792	14.63%	61,073	23.49%	79,042	-4.59%
308 GTS	63,986	65,467	-2.26%	63,567	0.66%	61,744	3.63%	55,873	14.52%
308 GTSi	59,443	56,496	5.22%	60,240	-1.32%	59,660	-0.36%	57,057	4.18%
308 GTS QV	73,649	66,732	10.37%	66,547	10.67%	77,164	-4.56%	70,511	4.45%
288 GTO	2,410,806	2,335,014	3.25%	2,272,845	6.07%	2,216,548	8.76%	2,322,238	3.81%
328 GTB	96,818	91,629	5.66%	89,237	8.50%	92,230	4.97%	102,935	-5.94%
328 GTS	100,101	92,279	8.48%	90,740	10.32%	92,756	7.92%	95,049	5.32%
3.2 MON CAB	41,467	37,710	9.96%	39,970	3.75%	39,747	4.33%	32,379	28.07%
F40	1,762,478	1,413,395	24.70%	1,395,469	26.30%	1,353,763	30.19%	1,266,041	39.21%
MON T CAB	44,064	50,625	-12.96%	46,411	-5.06%	45,426	-3.00%	44,140	-0.17%
348 TB	67,711	64,145	5.56%	62,096	9.04%	55,352	22.33%	53,256	27.14%
348 TS	67,891	62,176	9.19%	61,685	10.06%	58,428	16.20%	52,164	30.15%
348 SPIDER	59,655	59,238	0.70%	61,153	-2.45%	64,891	-8.07%	64,023	-6.82%
355 BERLINETTA	78,267	76,830	1.87%	71,843	8.94%	72,287	8.27%	68,260	14.66%
355 GTS	84,527	77,591	8.94%	76,991	9.79%	74,068	14.12%	72,125	17.20%
355 SPIDER	91,297	88,819	2.79%	83,775	8.98%	76,638	19.13%	77,774	17.39%
360 MODENA	69,097	61,160	12.98%	66,978	3.16%	64,243	7.56%	70,833	-2.45%
360 SPIDER	84,601	78,890	7.24%	81,527	3.77%	83,620	1.17%	86,717	-2.44%
CHALLENGE STRADALE	193,698	165,631	16.95%	177,441	9.16%	192,929	0.40%	198,012	-2.18%
F430	127,633	113,699	12.26%	125,531	1.67%	140,084	-8.89%	129,639	-1.55%
F430 SPIDER	142,613	131,377	8.55%	144,764	-1.49%	155,656	-8.38%	142,409	0.14%
430 SCUDERIA	194,973	189,526	2.87%	202,692	-3.81%	199,610	-2.32%	205,826	-5.27%
SCUDERIA SPIDER 16M	288,938	264,521	9.23%	266,985	8.22%	290,322	-0.48%	302,642	-4.53%
CALIFORNIA	114,566	100,509	13.99%	98,332	16.51%	105,623	8.47%	118,192	-3.07%
458 ITALIA	177,189	158,598	11.72%	162,105	9.31%	170,426	3.97%	185,663	-4.56%
458 SPIDER	210,852	194,080	8.64%	196,777	7.15%	200,341	5.25%	213,971	-1.46%
CALIFORNIA T	168,990	150,207	12.50%	150,340	12.41%	159,431	6.00%	179,702	-5.96%
488 GTB	261,636	240,664	8.71%	236,955	10.42%	249,874	4.71%	282,259	-7.31%
488 SPIDER	306,697	278,041	10.31%	279,067	9.90%	294,356	4.19%	322,220	-4.82%
PORTOFINO	251,560	245,466	2.48%	236,708	6.27%	244,108	3.05%	N/A	N/A