

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4820</b>	<b>6 Months Ago 4807</b>	<b>Change from 4820</b>	<b>1 Yr Ago 4720</b>	<b>Change from 4820</b>	<b>2 Yrs Ago 4620</b>	<b>Change from 4820</b>	<b>3 Yrs Ago 4520</b>	<b>Change from 4820</b>
250 PF CPE	579,373	556,618	4.09%	550,110	5.32%	595,195	-2.66%	563,977	2.73%
250 GTE	429,978	382,624	12.38%	403,203	6.64%	391,619	9.79%	395,619	8.68%
250 GTL	1,660,559	1,560,241	6.43%	1,546,611	7.37%	1,310,907	26.67%	1,665,983	-0.33%
330 GT 2+2	272,583	235,852	15.57%	282,240	-3.42%	216,269	26.04%	256,197	6.40%
275 GTB	2,210,414	2,031,896	8.79%	2,157,074	2.47%	1,938,989	14.00%	2,063,653	7.11%
330 GTC	607,272	531,319	14.30%	579,479	4.80%	519,879	16.81%	551,432	10.13%
275 GTB/4	3,005,538	2,466,664	21.85%	2,725,552	10.27%	2,393,409	25.58%	2,944,969	2.06%
365 GT 2+2	224,407	199,040	12.74%	203,613	10.21%	199,158	12.68%	209,778	6.97%
365 GTB/4	638,409	569,606	12.08%	608,307	4.95%	559,738	14.05%	641,214	-0.44%
365 GTC/4	247,203	231,760	6.66%	235,986	4.75%	229,297	7.81%	221,365	11.67%
365 GT4 2+2	74,065	58,221	27.21%	62,247	18.99%	70,630	4.86%	94,150	-21.33%
365 GT4/BB	371,735	333,792	11.37%	365,124	1.81%	347,536	6.96%	347,254	7.05%
400 GT & A	45,854	41,182	11.34%	42,449	8.02%	35,385	29.59%	38,132	20.25%
512 BB	266,928	232,221	14.95%	244,498	9.17%	242,229	10.20%	258,482	3.27%
400i GT & A	55,836	50,831	9.85%	58,098	-3.89%	51,394	8.64%	47,888	16.60%
512 BBi	271,907	231,670	17.37%	244,093	11.39%	243,547	11.64%	257,391	5.64%
TESTAROSSA	176,895	152,209	16.22%	176,623	0.15%	130,517	35.53%	131,631	34.39%
412 GT & A	53,122	51,236	3.68%	51,244	3.66%	53,523	-0.75%	60,159	-11.70%
512 TR	273,072	231,753	17.83%	254,686	7.22%	190,998	42.97%	189,419	44.16%
456 GT	64,239	56,353	13.99%	59,116	8.67%	52,591	22.15%	48,926	31.30%
F512 M	548,089	314,121	74.48%	330,125	66.02%	320,865	70.82%	324,375	68.97%
F50	4,059,451	2,854,790	42.20%	3,209,714	26.47%	2,168,158	87.23%	2,333,288	73.98%
550 MARANELLO	175,970	111,926	57.22%	151,643	16.04%	128,448	37.00%	109,601	60.56%
550 BARCHETTA	388,485	318,140	22.11%	347,003	11.95%	312,504	24.31%	310,121	25.27%
456M GT & A	76,781	68,514	12.07%	73,238	4.84%	64,714	18.65%	60,911	26.05%
575M MARANELLO	160,806	138,991	15.70%	145,821	10.28%	132,446	21.41%	125,163	28.48%
ENZO	3,668,700	2,619,333	40.06%	2,927,130	25.33%	2,560,035	43.31%	2,695,871	36.09%
612 SCAGLIETTI	126,030	133,200	-5.38%	130,495	-3.42%	132,745	-5.06%	161,943	-22.18%
SUPERAMERICA	324,250	442,123	-26.66%	532,507	-39.11%	439,280	-26.19%	608,480	-46.71%
599 GTB FIORANO	213,703	190,734	12.04%	194,982	9.60%	181,254	17.90%	179,876	18.81%
FF	140,570	140,820	-0.18%	153,063	-8.16%	131,386	6.99%	140,073	0.35%
F12berlinetta	248,668	235,083	5.78%	249,853	-0.47%	220,340	12.86%	224,037	10.99%
GTC4Lusso	244,891	251,366	-2.58%	263,156	-6.94%	236,057	3.74%	230,507	6.24%
812 SUPERFAST	408,381	379,900	7.50%	428,806	-4.76%	351,699	16.12%	367,848	11.02%
246 GT	462,247	290,786	58.96%	321,141	43.94%	280,045	65.06%	308,121	50.02%
246 GTS	494,516	346,279	42.81%	397,826	24.30%	332,857	48.57%	402,289	22.93%
308 GT4	65,610	52,357	25.31%	66,105	-0.75%	51,398	27.65%	48,339	35.73%
308 GTB FG	213,773	157,329	35.88%	171,133	24.92%	152,591	40.10%	171,730	24.48%
308 GTB	126,641	75,877	66.90%	94,189	34.45%	67,833	86.70%	60,509	109.29%
308 GTS	83,665	64,192	30.34%	63,732	31.28%	65,447	27.84%	63,379	32.01%
308 GTSi	71,819	59,501	20.70%	64,866	10.72%	56,925	26.16%	59,889	19.92%
308 GTS QV	90,848	71,877	26.39%	77,349	17.45%	66,772	36.06%	72,018	26.15%
328 GTB	109,493	96,774	13.14%	101,015	8.39%	91,867	19.19%	91,821	19.25%
328 GTS	124,163	100,585	23.44%	109,037	13.87%	90,473	37.24%	91,881	35.13%
3.2 MON CAB	49,957	41,713	19.76%	44,926	11.20%	38,684	29.14%	39,960	25.02%
F40	2,706,288	1,831,215	47.79%	2,161,700	25.19%	1,456,607	85.79%	1,413,880	91.41%
MON T CAB	53,525	43,467	23.14%	50,190	6.64%	48,082	11.32%	47,523	12.63%
348 TB	81,998	68,543	19.63%	69,481	18.01%	63,972	28.18%	59,982	36.70%
348 TS	89,179	67,742	31.65%	70,202	27.03%	60,475	47.46%	60,256	48.00%
348 SPIDER	67,287	59,753	12.61%	64,047	5.06%	58,218	15.58%	67,909	-0.92%
355 BERLINETTA	95,878	77,273	24.08%	83,051	15.44%	76,527	25.29%	69,615	37.73%
355 GTS	102,868	84,481	21.76%	88,936	15.67%	77,591	32.58%	73,717	39.54%
355 SPIDER	113,776	92,255	23.33%	93,947	21.11%	88,687	28.29%	76,212	49.29%
360 MODENA	78,947	71,484	10.44%	70,929	11.30%	60,979	29.47%	62,022	27.29%
360 SPIDER	82,044	85,014	-3.49%	90,377	-9.22%	78,811	4.10%	79,575	3.10%
CHALLENGE STRADALE	189,273	182,719	3.59%	193,300	-2.08%	167,400	13.07%	179,856	5.24%
F430	142,765	128,547	11.06%	138,670	2.95%	113,738	25.52%	136,138	4.87%
F430 SPIDER	161,844	144,003	12.39%	159,410	1.53%	131,363	23.20%	157,146	2.99%
430 SCUDERIA	239,969	195,036	23.04%	226,927	5.75%	189,351	26.73%	190,065	26.26%
SCUDERIA SPIDER 16M	320,160	294,685	8.64%	324,034	-1.20%	264,522	21.03%	300,733	6.46%
CALIFORNIA	109,477	114,095	-4.05%	113,484	-3.53%	102,774	6.52%	99,572	9.95%
458 ITALIA	190,110	178,652	6.41%	194,222	-2.12%	158,052	20.28%	165,805	14.66%
458 SPIDER	226,750	211,251	7.34%	236,303	-4.04%	192,963	17.51%	191,454	18.44%
CALIFORNIA T	160,461	168,216	-4.61%	174,522	-8.06%	151,611	5.84%	148,983	7.70%
488 GTB	267,077	263,249	1.45%	283,705	-5.86%	241,295	10.68%	237,987	12.22%
488 SPIDER	304,246	309,658	-1.75%	325,110	-6.42%	278,538	9.23%	283,827	7.19%
PORTOFINO	248,726	254,513	-2.27%	271,132	-8.26%	245,772	1.20%	246,398	0.94%
GTC4LussoT	210,667	210,401	0.13%	226,667	-7.06%	201,663	4.46%	223,096	-5.57%
F8TRIBUTO	393,993	404,152	-2.51%	404,447	-2.58%	366,549	7.49%	N/A	N/A