

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4803	6 Months Ago 4716	Change from 4803	1 Yr Ago 4703	Change from 4803	2 Yrs Ago 4603	Change from 4803	3 Yrs Ago 4503	Change from 4803
250 PF CPE	556,864	551,244	1.02%	564,989	-1.44%	584,194	-4.68%	582,801	-4.45%
250 GTE	385,734	400,989	-3.80%	377,895	2.07%	371,499	3.83%	389,696	-1.02%
250 GTL	1,600,731	1,549,715	3.29%	1,581,512	1.22%	1,356,291	18.02%	1,468,571	9.00%
330 GT 2+2	278,381	278,467	-0.03%	235,052	18.43%	226,880	22.70%	248,928	11.83%
275 GTB	2,140,271	2,080,461	2.87%	2,027,940	5.54%	1,953,157	9.58%	2,021,521	5.87%
330 GTC	598,854	565,456	5.91%	527,388	13.55%	505,480	18.47%	540,586	10.78%
275 GTB/4	3,111,389	2,467,471	26.10%	2,510,658	23.93%	2,708,130	14.89%	2,649,880	17.42%
365 GT 2+2	204,549	202,869	0.83%	196,999	3.83%	205,197	-0.32%	234,219	-12.67%
365 GTB/4	664,589	581,047	14.38%	570,167	16.56%	560,526	18.57%	661,842	0.42%
365 GTC/4	237,191	236,290	0.38%	230,163	3.05%	229,170	3.50%	219,758	7.93%
365 GT4 2+2	73,169	58,323	25.45%	61,721	18.55%	77,479	-5.56%	76,304	-4.11%
365 GT4/BB	365,132	362,324	0.77%	335,363	8.88%	363,745	0.38%	425,065	-14.10%
400 GT & A	44,525	42,443	4.91%	39,912	11.56%	35,774	24.46%	36,060	23.47%
512 BB	272,484	238,173	14.41%	238,028	14.48%	279,403	-2.48%	274,308	-0.66%
400i GT & A	57,089	58,906	-3.08%	55,153	3.51%	46,639	22.41%	48,377	18.01%
512 BBi	263,385	240,566	9.49%	233,450	12.82%	260,391	1.15%	254,404	3.53%
TESTAROSSA	180,495	175,068	3.10%	143,070	26.16%	117,715	53.33%	110,447	63.42%
412 GT & A	52,191	49,348	5.76%	53,644	-2.71%	63,023	-17.19%	57,855	-9.79%
512 TR	278,236	256,122	8.63%	205,258	35.55%	172,177	61.60%	185,524	49.97%
456 GT	63,603	58,339	9.02%	55,932	13.71%	49,863	27.56%	47,252	34.60%
F512 M	401,875	319,921	25.62%	297,372	35.14%	317,118	26.73%	414,838	-3.12%
F50	3,574,336	3,168,815	12.80%	2,669,118	33.91%	2,311,662	54.62%	2,148,694	66.35%
550 MARANELLO	156,485	145,253	7.73%	115,011	36.06%	110,726	41.33%	112,361	39.27%
550 BARCHETTA	378,481	334,075	13.29%	318,799	18.72%	318,723	18.75%	340,191	11.26%
456M GT & A	77,811	73,370	6.05%	67,959	14.50%	65,203	19.34%	56,533	37.64%
575M MARANELLO	151,585	144,214	5.11%	136,551	11.01%	128,195	18.25%	128,650	17.83%
ENZO	3,207,224	2,865,977	11.91%	2,610,856	22.84%	2,656,307	20.74%	2,589,618	23.85%
612 SCAGLIETTI	131,211	138,753	-5.44%	135,582	-3.22%	135,729	-3.33%	122,205	7.37%
SUPERAMERICA	414,619	603,435	-31.29%	376,038	10.26%	586,773	-29.34%	410,447	1.02%
599 GTB FIORANO	197,886	194,244	1.87%	187,779	5.38%	172,400	14.78%	179,783	10.07%
FF	151,970	150,367	1.07%	137,153	10.80%	135,945	11.79%	153,432	-0.95%
F12berlinetta	250,580	246,506	1.65%	231,966	8.02%	221,905	12.92%	235,893	6.23%
GTC4Lusso	260,899	261,696	-0.30%	245,334	6.34%	231,421	12.74%	259,367	0.59%
812 SUPERFAST	417,668	413,605	0.98%	370,252	12.81%	363,628	14.86%	398,926	4.70%
246 GT	364,429	304,187	19.80%	299,767	21.57%	312,443	16.64%	319,365	14.11%
246 GTS	478,695	390,334	22.64%	349,464	36.98%	353,043	35.59%	359,295	33.23%
308 GT4	65,492	63,221	3.59%	51,410	27.39%	51,203	27.91%	51,212	27.88%
308 GTB FG	178,319	160,717	10.95%	163,317	9.19%	163,267	9.22%	168,426	5.87%
308 GTB	95,791	88,193	8.62%	76,082	25.90%	65,219	46.88%	63,630	50.54%
308 GTS	70,978	65,681	8.06%	64,474	10.09%	61,967	14.54%	61,481	15.45%
308 GTSi	68,858	64,224	7.22%	59,210	16.29%	61,731	11.55%	59,064	16.58%
308 GTS QV	95,786	74,096	29.27%	74,530	28.52%	66,761	43.48%	74,462	28.64%
328 GTB	103,987	98,804	5.25%	96,317	7.96%	89,938	15.62%	92,955	11.87%
328 GTS	115,613	108,181	6.87%	98,189	17.75%	90,573	27.65%	91,378	26.52%
3.2 MON CAB	46,163	44,937	2.73%	41,315	11.73%	40,293	14.57%	36,080	27.95%
F40	2,550,016	1,944,800	31.12%	1,692,244	50.69%	1,400,946	82.02%	1,288,524	97.90%
MON T CAB	47,807	50,591	-5.50%	45,473	5.13%	48,411	-1.25%	44,989	6.26%
348 TB	78,477	64,803	21.10%	67,079	16.99%	61,173	28.29%	54,778	43.26%
348 TS	85,406	66,793	27.87%	68,038	25.53%	59,953	42.45%	56,588	50.93%
348 SPIDER	66,209	61,239	8.12%	59,320	11.61%	63,490	4.28%	62,911	5.24%
355 BERLINETTA	85,995	83,272	3.27%	78,641	9.35%	69,728	23.33%	70,877	21.33%
355 GTS	93,747	86,853	7.94%	84,428	11.04%	75,921	23.48%	73,469	27.60%
355 SPIDER	105,778	94,894	11.47%	89,360	18.37%	82,478	28.25%	76,089	39.02%
360 MODENA	78,979	70,200	12.51%	66,554	18.67%	65,796	20.04%	66,303	19.12%
360 SPIDER	95,489	88,179	8.29%	83,711	14.07%	80,982	17.91%	84,340	13.22%
CHALLENGE STRADALE	232,806	177,886	30.87%	199,278	16.82%	175,778	32.44%	195,717	18.95%
F430	142,219	136,375	4.29%	124,569	14.17%	128,919	10.32%	135,901	4.65%
F430 SPIDER	162,257	157,200	3.22%	140,696	15.32%	147,863	9.73%	150,360	7.91%
430 SCUDERIA	241,748	222,989	8.41%	195,105	23.91%	198,994	21.49%	202,791	19.21%
SCUDERIA SPIDER 16M	325,458	317,021	2.66%	288,142	12.95%	269,158	20.92%	283,271	14.89%
CALIFORNIA	114,400	113,881	0.46%	114,328	0.06%	98,522	16.12%	107,809	6.11%
458 ITALIA	202,125	192,639	4.92%	175,350	15.27%	162,713	24.22%	173,413	16.56%
458 SPIDER	243,195	231,167	5.20%	211,145	15.18%	195,511	24.39%	204,642	18.84%
CALIFORNIA T	167,332	172,688	-3.10%	169,475	-1.26%	150,789	10.97%	161,133	3.85%
488 GTB	281,707	282,375	-0.24%	260,028	8.34%	238,118	18.31%	253,068	11.32%
488 SPIDER	321,005	325,221	-1.30%	305,014	5.24%	279,587	14.81%	297,629	7.85%
PORTOFINO	260,387	268,967	-3.19%	250,674	3.87%	238,275	9.28%	246,617	5.58%
GTC4LussoT	219,332	225,316	-2.66%	213,329	2.81%	207,774	5.56%	229,819	-4.56%
F8TRIBUTO	406,279	406,693	-0.10%	379,669	7.01%	392,889	3.41%	N/A	N/A