

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4718	6 Months Ago 4705	Change from 4718	1 Yr Ago 4618	Change from 4718	2 Yrs Ago 4518	Change from 4718	3 Yrs Ago 4418	Change from 4718
250 PF CPE	550,110	559,074	-1.60%	596,386	-7.76%	565,130	-2.66%	604,869	-9.05%
250 GTE	402,940	380,379	5.93%	391,733	2.86%	389,924	3.34%	421,736	-4.46%
250 GTL	1,543,707	1,568,990	-1.61%	1,292,021	19.48%	1,598,783	-3.44%	1,527,093	1.09%
330 GT 2+2	279,546	234,774	19.07%	220,665	26.68%	255,453	9.43%	253,042	10.47%
275 GTB	2,082,743	2,029,730	2.61%	1,901,459	9.53%	2,048,446	1.67%	2,211,186	-5.81%
330 GTC	567,660	530,171	7.07%	515,142	10.19%	554,141	2.44%	580,003	-2.13%
275 GTB/4	2,445,200	2,489,627	-1.78%	2,369,446	3.20%	2,966,548	-17.57%	2,778,523	-12.00%
365 GT 2+2	202,313	196,309	3.06%	196,651	2.88%	213,361	-5.18%	241,273	-16.15%
365 GTB/4	583,475	570,414	2.29%	558,252	4.52%	670,589	-12.99%	682,743	-14.54%
365 GTS/4	2,110,019	2,039,204	3.47%	2,063,360	2.26%	2,262,011	-6.72%	2,257,748	-6.54%
365 GTC/4	235,041	229,087	2.60%	228,496	2.86%	224,992	4.47%	225,141	4.40%
365 GT4 2+2	57,949	59,581	-2.74%	70,630	-17.95%	93,875	-38.27%	85,821	-32.48%
365 GT4/BB	364,764	333,297	9.44%	347,536	4.96%	347,789	4.88%	450,778	-19.08%
400 GT & A	42,628	41,169	3.54%	35,143	21.30%	38,064	11.99%	33,722	26.41%
512 BB	233,020	234,649	-0.69%	242,423	-3.88%	260,939	-10.70%	330,925	-29.59%
400i GT & A	58,944	50,901	15.80%	49,442	19.22%	49,080	20.10%	39,183	50.43%
512 BBi	237,480	231,711	2.49%	247,995	-4.24%	259,218	-8.39%	231,919	2.40%
TESTAROSSA	177,480	148,721	19.34%	129,648	36.89%	130,207	36.31%	119,577	48.42%
412 GT & A	50,181	52,390	-4.22%	53,523	-6.24%	59,878	-16.19%	46,913	6.97%
512 TR	246,977	219,901	12.31%	192,414	28.36%	192,447	28.34%	175,312	40.88%
456 GT	58,425	56,234	3.90%	52,541	11.20%	48,400	20.71%	49,325	18.45%
F512 M	312,130	304,558	2.49%	317,889	-1.81%	328,542	-5.00%	420,507	-25.77%
F50	3,174,853	2,827,582	12.28%	2,168,158	46.43%	2,314,454	37.18%	2,081,636	52.52%
550 MARANELLO	149,264	113,309	31.73%	128,361	16.28%	105,884	40.97%	115,677	29.04%
550 BARCHETTA	334,537	317,418	5.39%	311,150	7.52%	309,514	8.08%	367,467	-8.96%
456M GT & A	73,122	68,205	7.21%	64,561	13.26%	59,377	23.15%	56,465	29.50%
575M MARANELLO	143,856	137,969	4.27%	132,770	8.35%	125,914	14.25%	128,531	11.92%
ENZO	2,846,827	2,613,040	8.95%	2,539,523	12.10%	2,693,786	5.68%	2,498,625	13.94%
612 SCAGLIETTI	130,071	135,575	-4.06%	133,887	-2.85%	160,068	-18.74%	111,999	16.14%
SUPERAMERICA	601,778	420,194	43.21%	536,850	12.09%	614,698	-2.10%	423,589	42.07%
599 GTB FIORANO	193,655	189,151	2.38%	184,463	4.98%	181,708	6.57%	179,253	8.03%
FF	151,737	138,642	9.45%	131,520	15.37%	141,088	7.55%	160,892	-5.69%
F12berlinetta	247,895	233,387	6.22%	219,193	13.09%	224,616	10.36%	242,004	2.43%
GTC4Lusso	262,188	250,330	4.74%	232,940	12.56%	235,961	11.11%	280,347	-6.48%
812 SUPERFAST	421,919	374,691	12.60%	352,202	19.79%	370,128	13.99%	418,308	0.86%
246 GT	305,450	298,042	2.49%	279,591	9.25%	308,478	-0.98%	308,192	-0.89%
246 GTS	376,619	349,030	7.90%	330,618	13.91%	410,233	-8.19%	335,825	12.15%
308 GT4	65,508	51,590	26.98%	51,499	27.20%	49,795	31.56%	54,022	21.26%
308 GTB FG	165,230	159,615	3.52%	149,751	10.34%	173,626	-4.84%	180,935	-8.68%
308 GTB	92,160	75,417	22.20%	65,185	41.38%	60,963	51.17%	70,238	31.21%
308 GTS	64,960	63,986	1.52%	65,467	-0.77%	63,624	2.10%	65,276	-0.48%
308 GTSi	63,545	59,443	6.90%	56,496	12.48%	59,947	6.00%	53,631	18.49%
308 GTS QV	73,621	73,649	-0.04%	66,732	10.32%	75,758	-2.82%	71,415	3.09%
288 GTO	2,407,474	2,410,806	-0.14%	2,335,014	3.10%	2,167,498	11.07%	2,407,079	0.02%
328 GTB	100,324	96,818	3.62%	91,629	9.49%	92,216	8.79%	99,530	0.80%
328 GTS	108,353	100,101	8.24%	92,279	17.42%	91,574	18.32%	91,430	18.51%
3.2 MON CAB	44,717	41,467	7.84%	37,710	18.58%	39,540	13.09%	32,907	35.89%
F40	1,983,133	1,762,478	12.52%	1,413,395	40.31%	1,386,458	43.04%	1,268,688	56.31%
MON T CAB	49,842	44,064	13.11%	50,625	-1.55%	46,519	7.14%	44,337	12.42%
348 TB	67,324	67,711	-0.57%	64,145	4.96%	60,044	12.12%	53,563	25.69%
348 TS	67,436	67,891	-0.67%	62,176	8.46%	60,764	10.98%	55,104	22.38%
348 SPIDER	60,980	59,655	2.22%	59,238	2.94%	68,050	-10.39%	59,995	1.64%
355 BERLINETTA	83,170	78,267	6.26%	76,830	8.25%	71,142	16.91%	68,900	20.71%
355 GTS	87,810	84,527	3.88%	77,591	13.17%	74,393	18.04%	72,890	20.47%
355 SPIDER	92,967	91,297	1.83%	88,819	4.67%	77,987	19.21%	74,936	24.06%
360 MODENA	69,442	69,097	0.50%	61,160	13.54%	60,681	14.44%	68,915	0.76%
360 SPIDER	88,597	84,601	4.72%	78,890	12.30%	80,089	10.62%	86,422	2.52%
CHALLENGE STRADALE	185,123	193,698	-4.43%	165,631	11.77%	180,931	2.32%	197,750	-6.39%
F430	137,459	127,633	7.70%	113,699	20.90%	140,550	-2.20%	131,341	4.66%
F430 SPIDER	157,968	142,613	10.77%	131,377	20.24%	160,537	-1.60%	146,481	7.84%
430 SCUDERIA	222,181	194,973	13.95%	189,526	17.23%	192,734	15.28%	198,956	11.67%
SCUDERIA SPIDER 16M	318,078	288,938	10.09%	264,521	20.25%	301,674	5.44%	310,810	2.34%
CALIFORNIA	113,643	114,566	-0.81%	100,509	13.07%	100,026	13.61%	110,134	3.19%
458 ITALIA	193,271	177,189	9.08%	158,598	21.86%	166,092	16.36%	176,104	9.75%
458 SPIDER	233,295	210,852	10.64%	194,080	20.21%	192,361	21.28%	205,099	13.75%
CALIFORNIA T	174,288	168,990	3.14%	150,207	16.03%	149,645	16.47%	170,231	2.38%
488 GTB	283,639	261,636	8.41%	240,664	17.86%	237,972	19.19%	266,462	6.45%
488 SPIDER	325,558	306,697	6.15%	278,041	17.09%	284,209	14.55%	303,109	7.41%
PORTOFINO	269,445	251,560	7.11%	245,466	9.77%	245,174	9.90%	N/A	N/A