

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4815	6 Months Ago 4802	Change from 4815	1 Yr Ago 4715	Change from 4815	2 Yrs Ago 4615	Change from 4815	3 Yrs Ago 4515	Change from 4815
250 PF CPE	570,486	554,534	2.88%	553,255	3.11%	594,304	-4.01%	565,540	0.87%
250 GTE	430,093	391,833	9.76%	397,285	8.26%	388,473	10.71%	384,948	11.73%
250 GTL	1,650,975	1,596,756	3.40%	1,553,429	6.28%	1,304,695	26.54%	1,598,517	3.28%
330 GT 2+2	267,841	280,380	-4.47%	271,646	-1.40%	227,427	17.77%	253,863	5.51%
275 GTB	2,152,552	2,157,519	-0.23%	2,072,019	3.89%	1,903,222	13.10%	2,014,370	6.86%
330 GTC	622,858	597,960	4.16%	559,449	11.33%	510,379	22.04%	552,493	12.74%
275 GTB/4	2,921,394	3,203,407	-8.80%	2,474,067	18.08%	2,386,362	22.42%	2,984,629	-2.12%
365 GT 2+2	221,311	202,241	9.43%	203,710	8.64%	197,605	12.00%	216,958	2.01%
365 GTB/4	651,462	663,267	-1.78%	579,160	12.48%	557,364	16.88%	673,564	-3.28%
365 GTC/4	240,530	238,239	0.96%	236,977	1.50%	228,719	5.16%	227,324	5.81%
365 GT4 2+2	71,362	72,966	-2.20%	57,716	23.64%	70,613	1.06%	93,915	-24.01%
365 GT4/BB	364,137	365,900	-0.48%	360,544	1.00%	355,270	2.50%	350,933	3.76%
400 GT & A	45,738	43,866	4.27%	42,195	8.40%	35,063	30.45%	38,100	20.05%
512 BB	267,873	270,210	-0.86%	237,756	12.67%	243,015	10.23%	264,196	1.39%
400i GT & A	58,002	57,076	1.62%	57,487	0.90%	48,722	19.05%	51,377	12.89%
512 BBi	269,072	262,847	2.37%	239,996	12.12%	248,636	8.22%	260,323	3.36%
TESTAROSSA	172,711	179,772	-3.93%	171,099	0.94%	126,904	36.10%	138,742	24.48%
412 GT & A	53,228	52,236	1.90%	49,279	8.01%	53,042	0.35%	63,884	-16.68%
512 TR	269,229	282,562	-4.72%	254,583	5.75%	183,266	46.91%	197,938	36.02%
456 GT	65,245	62,857	3.80%	58,021	12.45%	52,111	25.20%	47,775	36.57%
F512 M	549,276	401,458	36.82%	321,514	70.84%	310,127	77.11%	331,250	65.82%
F50	4,138,783	3,486,726	18.70%	3,122,947	32.53%	2,169,603	90.76%	2,398,475	72.56%
550 MARANELLO	176,586	157,753	11.94%	137,995	27.97%	128,715	37.19%	104,975	68.22%
550 BARCHETTA	387,076	378,042	2.39%	331,162	16.88%	312,174	23.99%	312,317	23.94%
456M GT & A	76,956	76,377	0.76%	72,654	5.92%	64,815	18.73%	58,878	30.70%
575M MARANELLO	157,353	148,448	6.00%	143,613	9.57%	130,860	20.25%	128,865	22.11%
ENZO	3,642,231	3,210,936	13.43%	2,820,382	29.14%	2,538,082	43.50%	2,692,743	35.26%
612 SCAGLIETTI	130,546	132,170	-1.23%	139,099	-6.15%	134,525	-2.96%	171,739	-23.99%
SUPERAMERICA	350,363	437,308	-19.88%	598,018	-41.41%	520,541	-32.69%	565,325	-38.02%
599 GTB FIORANO	214,036	195,545	9.46%	193,849	10.41%	183,564	16.60%	184,145	16.23%
FF	142,577	151,808	-6.08%	148,516	-4.00%	131,940	8.06%	142,269	0.22%
F12berlinetta	248,405	250,319	-0.76%	244,577	1.57%	219,217	13.31%	225,842	9.99%
GTC4Lusso	256,377	260,377	-1.54%	260,472	-1.57%	232,188	10.42%	241,462	6.18%
812 SUPERFAST	420,483	415,285	1.25%	405,677	3.65%	353,461	18.96%	371,770	13.10%
246 GT	454,544	346,400	31.22%	298,299	52.38%	282,818	60.72%	319,273	42.37%
246 GTS	497,096	465,863	6.70%	386,374	28.66%	329,873	50.69%	399,641	24.39%
308 GT4	65,779	64,416	2.12%	61,368	7.19%	53,604	22.71%	49,362	33.26%
308 GTB FG	227,170	174,961	29.84%	160,852	41.23%	152,371	49.09%	179,335	26.67%
308 GTB	125,347	93,107	34.63%	85,592	46.45%	65,702	90.78%	60,404	107.51%
308 GTS	83,838	67,292	24.59%	64,988	29.01%	65,045	28.89%	64,428	30.13%
308 GTSi	72,351	68,325	5.89%	63,213	14.46%	55,641	30.03%	60,446	19.70%
308 GTS QV	92,646	93,083	-0.47%	73,465	26.11%	65,436	41.58%	77,463	19.60%
328 GTB	108,660	102,149	6.37%	97,817	11.08%	90,495	20.07%	92,573	17.38%
328 GTS	121,340	114,491	5.98%	106,841	13.57%	91,590	32.48%	89,697	35.28%
3.2 MON CAB	49,896	45,467	9.74%	44,505	12.11%	38,526	29.51%	40,841	22.17%
F40	2,660,116	2,500,633	6.38%	1,942,372	36.95%	1,396,455	90.49%	1,384,600	92.12%
MON T CAB	53,392	47,425	12.58%	49,182	8.56%	49,449	7.97%	46,197	15.57%
348 TB	82,495	77,651	6.24%	64,547	27.81%	63,128	30.68%	59,404	38.87%
348 TS	88,529	84,828	4.36%	66,810	32.51%	63,188	40.10%	60,417	46.53%
348 SPIDER	67,760	67,124	0.95%	61,355	10.44%	58,777	15.28%	66,845	1.37%
355 BERLINETTA	91,169	84,918	7.36%	82,223	10.88%	77,577	17.52%	72,611	25.56%
355 GTS	100,206	92,084	8.82%	86,462	15.90%	77,622	29.09%	75,273	33.12%
355 SPIDER	112,954	103,497	9.14%	94,715	19.26%	88,595	27.49%	81,173	39.15%
360 MODENA	78,587	77,394	1.54%	70,808	10.99%	62,366	26.01%	61,060	28.70%
360 SPIDER	91,273	95,349	-4.27%	87,497	4.32%	79,244	15.18%	80,904	12.82%
CHALLENGE STRADALE	184,780	224,614	-17.73%	173,449	6.53%	161,092	14.70%	181,469	1.82%
F430	143,772	141,885	1.33%	134,497	6.90%	117,757	22.09%	145,832	-1.41%
F430 SPIDER	162,077	161,732	0.21%	154,920	4.62%	137,365	17.99%	165,765	-2.22%
430 SCUDERIA	241,964	241,576	0.16%	217,977	11.00%	191,291	26.49%	196,025	23.44%
SCUDERIA SPIDER 16M	318,795	325,704	-2.12%	317,740	0.33%	267,788	19.05%	301,922	5.59%
CALIFORNIA	111,446	114,483	-2.65%	113,588	-1.89%	100,606	10.77%	102,454	8.78%
458 ITALIA	191,650	202,201	-5.22%	190,129	0.80%	158,996	20.54%	165,181	16.02%
458 SPIDER	232,303	242,417	-4.17%	228,111	1.84%	194,425	19.48%	193,528	20.04%
CALIFORNIA T	166,857	168,160	-0.77%	171,280	-2.58%	148,577	12.30%	149,790	11.39%
488 GTB	273,826	280,776	-2.48%	279,408	-2.00%	239,301	14.43%	239,979	14.10%
488 SPIDER	311,387	321,363	-3.10%	322,577	-3.47%	278,975	11.62%	287,031	8.49%
PORTOFINO	252,973	264,733	-4.44%	266,796	-5.18%	241,956	4.55%	245,639	2.99%
GTC4LussoT	205,488	221,788	-7.35%	223,538	-8.07%	203,319	1.07%	220,343	-6.74%
F8TRIBUTO	399,831	405,848	-1.48%	402,153	-0.58%	362,889	10.18%	N/A	N/A