

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4808</b>	<b>6 Months Ago 4721</b>	<b>Change from 4808</b>	<b>1 Yr Ago 4708</b>	<b>Change from 4808</b>	<b>2 Yrs Ago 4608</b>	<b>Change from 4808</b>	<b>3 Yrs Ago 4508</b>	<b>Change from 4808</b>
250 PF CPE	566,192	550,102	2.92%	555,390	1.94%	597,600	-5.26%	564,840	0.24%
250 GTE	405,615	404,071	0.38%	383,026	5.90%	374,849	8.21%	378,645	7.12%
250 GTL	1,631,903	1,550,179	5.27%	1,560,533	4.57%	1,292,686	26.24%	1,612,300	1.22%
330 GT 2+2	269,505	281,817	-4.37%	237,442	13.50%	226,685	18.89%	252,583	6.70%
275 GTB	2,116,804	2,191,963	-3.43%	2,034,248	4.06%	1,916,792	10.43%	2,062,550	2.63%
330 GTC	612,086	584,951	4.64%	532,192	15.01%	510,200	19.97%	522,157	17.22%
275 GTB/4	2,870,562	2,884,896	-0.50%	2,468,023	16.31%	2,521,853	13.83%	2,921,855	-1.76%
365 GT 2+2	215,125	203,613	5.65%	200,606	7.24%	197,371	9.00%	219,879	-2.16%
365 GTB/4	651,344	620,487	4.97%	569,828	14.31%	558,088	16.71%	683,871	-4.76%
365 GTC/4	237,040	236,792	0.10%	233,538	1.50%	230,321	2.92%	219,688	7.90%
365 GT4 2+2	73,755	64,841	13.75%	57,562	28.13%	71,603	3.01%	90,833	-18.80%
365 GT4/BB	368,677	365,296	0.93%	334,039	10.37%	374,985	-1.68%	376,651	-2.12%
400 GT & A	45,937	42,360	8.44%	41,189	11.53%	32,669	40.61%	37,950	21.05%
512 BB	276,001	251,526	9.73%	231,558	19.19%	245,946	12.22%	267,770	3.07%
400i GT & A	57,575	57,645	-0.12%	50,962	12.98%	45,258	27.22%	53,119	8.39%
512 BBi	262,993	247,406	6.30%	231,988	13.36%	251,853	4.42%	276,878	-5.01%
TESTAROSSA	179,714	177,040	1.51%	152,357	17.96%	116,235	54.61%	127,949	40.46%
412 GT & A	52,920	51,536	2.69%	50,659	4.46%	48,905	8.21%	64,786	-18.32%
512 TR	266,414	257,881	3.31%	238,762	11.58%	164,215	62.23%	199,231	33.72%
456 GT	64,589	59,389	8.76%	56,532	14.25%	49,325	30.95%	48,079	34.34%
F512 M	432,107	339,938	27.11%	319,772	35.13%	310,788	39.04%	386,700	11.74%
F50	3,927,309	3,222,908	21.86%	2,897,561	35.54%	2,255,887	74.09%	2,357,293	66.60%
550 MARANELLO	167,543	151,508	10.58%	112,166	49.37%	132,464	26.48%	105,492	58.82%
550 BARCHETTA	376,502	352,820	6.71%	319,006	18.02%	317,133	18.72%	314,713	19.63%
456M GT & A	77,855	73,358	6.13%	68,736	13.27%	65,634	18.62%	58,660	32.72%
575M MARANELLO	160,903	146,329	9.96%	139,532	15.32%	127,703	26.00%	128,114	25.59%
ENZO	3,328,083	2,967,282	12.16%	2,629,200	26.58%	2,602,794	27.87%	2,684,143	23.99%
612 SCAGLIETTI	130,516	131,210	-0.53%	132,552	-1.54%	130,643	-0.10%	168,038	-22.33%
SUPERAMERICA	362,553	506,211	-28.38%	449,719	-19.38%	531,655	-31.81%	435,251	-16.70%
599 GTB FIORANO	212,057	195,413	8.52%	190,668	11.22%	174,286	21.67%	183,920	15.30%
FF	149,511	153,466	-2.58%	141,194	5.89%	133,337	12.13%	148,165	0.91%
F12berlinetta	251,173	250,557	0.25%	235,887	6.48%	220,868	13.72%	233,959	7.36%
GTC4Lusso	262,444	263,106	-0.25%	252,214	4.06%	230,533	13.84%	256,459	2.33%
812 SUPERFAST	428,389	430,800	-0.56%	380,797	12.50%	358,202	19.59%	389,213	10.07%
246 GT	432,311	329,138	31.35%	286,408	50.94%	292,129	47.99%	323,815	33.51%
246 GTS	522,126	406,720	28.37%	346,101	50.86%	334,650	56.02%	379,925	37.43%
308 GT4	66,241	64,536	2.64%	52,848	25.34%	54,026	22.61%	49,310	34.34%
308 GTB FG	198,922	174,358	14.09%	157,380	26.40%	157,934	25.95%	182,711	8.87%
308 GTB	118,027	94,644	24.71%	76,925	53.43%	66,913	76.39%	59,964	96.83%
308 GTS	84,465	62,964	34.15%	64,497	30.96%	64,796	30.36%	61,876	36.51%
308 GTSi	71,660	65,406	9.56%	59,517	20.40%	57,165	25.36%	60,031	19.37%
308 GTS QV	100,157	79,958	25.26%	70,647	41.77%	65,589	52.70%	80,428	24.53%
328 GTB	108,924	100,685	8.18%	96,752	12.58%	88,469	23.12%	92,027	18.36%
328 GTS	118,493	109,047	8.66%	100,742	17.62%	90,546	30.86%	93,168	27.18%
3.2 MON CAB	49,323	45,049	9.49%	41,971	17.52%	39,721	24.17%	42,086	17.20%
F40	2,722,069	2,217,533	22.75%	1,858,689	46.45%	1,398,021	94.71%	1,413,833	92.53%
MON T CAB	52,827	50,359	4.90%	43,533	21.35%	44,027	19.99%	45,681	15.64%
348 TB	82,092	71,186	15.32%	67,766	21.14%	64,045	28.18%	56,310	45.79%
348 TS	88,218	70,919	24.39%	68,217	29.32%	61,593	43.23%	58,846	49.91%
348 SPIDER	65,383	65,908	-0.80%	59,811	9.32%	58,802	11.19%	67,160	-2.65%
355 BERLINETTA	89,343	83,090	7.53%	76,758	16.40%	74,545	19.85%	72,175	23.79%
355 GTS	99,008	89,644	10.45%	84,458	17.23%	78,487	26.15%	74,781	32.40%
355 SPIDER	114,123	94,982	20.15%	92,770	23.02%	85,756	33.08%	78,124	46.08%
360 MODENA	80,593	72,417	11.29%	71,605	12.55%	65,813	22.46%	63,060	27.80%
360 SPIDER	93,038	91,202	2.01%	85,213	9.18%	81,320	14.41%	82,813	12.35%
CHALLENGE STRADALE	237,901	196,685	20.96%	177,839	33.77%	175,316	35.70%	188,897	25.94%
F430	144,777	138,664	4.41%	128,553	12.62%	124,082	16.68%	141,562	2.27%
F430 SPIDER	163,820	159,682	2.59%	144,646	13.26%	147,005	11.44%	157,755	3.84%
430 SCUDERIA	241,040	229,627	4.97%	195,178	23.50%	202,854	18.82%	197,441	22.08%
SCUDERIA SPIDER 16M	319,462	326,121	-2.04%	299,971	6.50%	266,709	19.78%	294,654	8.42%
CALIFORNIA	114,042	113,574	0.41%	113,754	0.25%	98,442	15.85%	103,963	9.69%
458 ITALIA	195,890	193,876	1.04%	179,189	9.32%	160,852	21.78%	167,938	16.64%
458 SPIDER	238,622	236,446	0.92%	210,585	13.31%	197,662	20.72%	196,692	21.32%
CALIFORNIA T	167,673	174,263	-3.78%	167,753	-0.05%	148,104	13.21%	156,948	6.83%
488 GTB	282,344	282,671	-0.12%	263,713	7.06%	235,920	19.68%	246,676	14.46%
488 SPIDER	320,160	325,002	-1.49%	310,168	3.22%	279,352	14.61%	291,633	9.78%
PORTOFINO	253,361	270,528	-6.35%	255,351	-0.78%	235,432	7.62%	248,181	2.09%
GTC4LussoT	208,805	226,673	-7.88%	214,683	-2.74%	207,319	0.72%	226,241	-7.71%
F8TRIBUTO	403,385	404,397	-0.25%	378,892	6.46%	388,104	3.94%	N/A	N/A