

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4809	6 Months Ago 4722	Change from 4809	1 Yr Ago 4709	Change from 4809	2 Yrs Ago 4609	Change from 4809	3 Yrs Ago 4509	Change from 4809
250 PF CPE	566,972	552,349	2.65%	553,941	2.35%	598,090	-5.20%	564,840	0.38%
250 GTE	414,997	404,911	2.49%	383,642	8.17%	374,277	10.88%	380,373	9.10%
250 GTL	1,638,930	1,553,624	5.49%	1,560,533	5.02%	1,294,631	26.59%	1,612,300	1.65%
330 GT 2+2	269,263	281,387	-4.31%	238,151	13.06%	226,994	18.62%	252,874	6.48%
275 GTB	2,128,207	2,225,457	-4.37%	2,039,061	4.37%	1,916,682	11.04%	2,062,550	3.18%
330 GTC	613,914	590,424	3.98%	532,776	15.23%	511,411	20.04%	523,675	17.23%
275 GTB/4	2,886,586	3,040,288	-5.06%	2,468,792	16.92%	2,510,667	14.97%	2,944,127	-1.95%
365 GT 2+2	215,913	203,613	6.04%	202,091	6.84%	197,120	9.53%	218,702	-1.28%
365 GTB/4	649,639	632,497	2.71%	570,012	13.97%	557,980	16.43%	681,650	-4.70%
365 GTC/4	239,387	237,597	0.75%	235,611	1.60%	230,481	3.86%	220,693	8.47%
365 GT4 2+2	73,270	67,298	8.87%	56,562	29.54%	71,445	2.55%	95,576	-23.34%
365 GT4/BB	370,135	365,463	1.28%	337,678	9.61%	373,613	-0.93%	368,274	0.51%
400 GT & A	45,891	42,271	8.56%	41,171	11.46%	33,245	38.04%	37,950	20.92%
512 BB	274,772	258,906	6.13%	231,587	18.65%	246,148	11.63%	267,241	2.82%
400i GT & A	57,847	57,241	1.06%	51,054	13.31%	45,193	28.00%	52,966	9.22%
512 BBi	262,514	251,004	4.59%	232,944	12.69%	250,519	4.79%	273,973	-4.18%
TESTAROSSA	179,091	177,393	0.96%	152,901	17.13%	115,774	54.69%	133,922	33.73%
412 GT & A	53,051	51,828	2.36%	50,518	5.01%	49,887	6.34%	66,722	-20.49%
512 TR	267,515	260,875	2.55%	240,026	11.45%	163,984	63.13%	198,476	34.78%
456 GT	64,714	59,654	8.48%	56,645	14.24%	48,992	32.09%	48,210	34.23%
F512 M	455,593	349,750	30.26%	323,364	40.89%	307,148	48.33%	386,033	18.02%
F50	3,989,696	3,236,103	23.29%	2,910,485	37.08%	2,231,903	78.76%	2,401,157	66.16%
550 MARANELLO	170,942	152,147	12.35%	112,001	52.63%	132,915	28.61%	105,060	62.71%
550 BARCHETTA	378,669	358,637	5.59%	319,797	18.41%	315,529	20.01%	314,088	20.56%
456M GT & A	76,963	73,469	4.76%	68,816	11.84%	65,611	17.30%	58,667	31.19%
575M MARANELLO	160,319	146,829	9.19%	139,837	14.65%	127,472	25.77%	128,197	25.06%
ENZO	3,393,091	3,007,433	12.82%	2,638,385	28.60%	2,583,967	31.31%	2,681,762	26.52%
612 SCAGLIETTI	130,852	132,557	-1.29%	131,736	-0.67%	132,652	-1.36%	175,765	-25.55%
SUPERAMERICA	361,274	494,042	-26.87%	455,039	-20.61%	516,435	-30.04%	441,028	-18.08%
599 GTB FIORANO	213,445	195,853	8.98%	191,063	11.71%	176,669	20.82%	183,313	16.44%
FF	148,525	153,597	-3.30%	141,591	4.90%	133,123	11.57%	147,371	0.78%
F12berlinetta	250,617	251,256	-0.25%	235,816	6.28%	220,968	13.42%	233,436	7.36%
GTC4Lusso	261,675	263,051	-0.52%	252,891	3.47%	231,686	12.94%	255,261	2.51%
812 SUPERFAST	427,892	427,613	0.07%	382,600	11.84%	357,509	19.69%	386,056	10.84%
246 GT	432,165	333,313	29.66%	282,083	53.20%	290,929	48.55%	324,933	33.00%
246 GTS	517,577	419,443	23.40%	345,859	49.65%	333,971	54.98%	379,925	36.23%
308 GT4	66,223	63,234	4.73%	53,863	22.95%	54,909	20.61%	49,310	34.30%
308 GTB FG	202,974	177,583	14.30%	158,157	28.34%	157,474	28.89%	183,592	10.56%
308 GTB	120,434	95,089	26.65%	78,015	54.37%	67,610	78.13%	59,982	100.78%
308 GTS	84,158	62,167	35.37%	64,760	29.95%	64,549	30.38%	62,663	34.30%
308 GTSi	71,945	65,930	9.12%	59,347	21.23%	56,468	27.41%	59,735	20.44%
308 GTS QV	97,680	82,911	17.81%	70,542	38.47%	65,056	50.15%	80,192	21.81%
328 GTB	108,757	100,356	8.37%	96,669	12.50%	88,241	23.25%	91,970	18.25%
328 GTS	119,083	109,450	8.80%	100,846	18.08%	90,628	31.40%	92,753	28.39%
3.2 MON CAB	49,503	45,166	9.60%	42,216	17.26%	39,688	24.73%	42,137	17.48%
F40	2,716,716	2,273,367	19.50%	1,886,669	44.00%	1,400,464	93.99%	1,413,833	92.15%
MON T CAB	52,980	50,525	4.86%	43,359	22.19%	43,305	22.34%	45,763	15.77%
348 TB	82,180	72,510	13.34%	67,288	22.13%	63,911	28.59%	56,434	45.62%
348 TS	88,627	71,475	24.00%	68,652	29.10%	60,801	45.77%	58,660	51.09%
348 SPIDER	65,472	67,920	-3.60%	59,806	9.47%	58,306	12.29%	66,797	-1.98%
355 BERLINETTA	89,570	83,761	6.94%	76,333	17.34%	74,228	20.67%	71,945	24.50%
355 GTS	99,202	90,099	10.10%	84,332	17.63%	78,679	26.08%	74,782	32.65%
355 SPIDER	115,207	96,018	19.98%	93,406	23.34%	86,097	33.81%	78,960	45.91%
360 MODENA	80,915	73,263	10.44%	71,683	12.88%	65,220	24.06%	63,430	27.57%
360 SPIDER	92,870	91,952	1.00%	85,192	9.01%	81,133	14.47%	82,750	12.23%
CHALLENGE STRADALE	229,313	196,394	16.76%	173,041	32.52%	171,888	33.41%	187,433	22.34%
F430	144,702	139,026	4.08%	128,350	12.74%	124,035	16.66%	141,663	2.15%
F430 SPIDER	163,363	159,937	2.14%	145,065	12.61%	148,066	10.33%	157,866	3.48%
430 SCUDERIA	240,398	232,855	3.24%	195,172	23.17%	202,037	18.99%	197,167	21.93%
SCUDERIA SPIDER 16M	318,115	328,072	-3.04%	306,084	3.93%	266,804	19.23%	294,285	8.10%
CALIFORNIA	113,660	113,640	0.02%	113,334	0.29%	98,879	14.95%	104,039	9.25%
458 ITALIA	194,772	194,442	0.17%	179,498	8.51%	160,543	21.32%	167,788	16.08%
458 SPIDER	237,089	236,703	0.16%	210,464	12.65%	197,979	19.75%	196,230	20.82%
CALIFORNIA T	167,647	174,078	-3.69%	167,171	0.28%	147,847	13.39%	155,958	7.49%
488 GTB	281,055	281,336	-0.10%	264,300	6.34%	235,920	19.13%	245,785	14.35%
488 SPIDER	318,761	324,467	-1.76%	310,929	2.52%	290,293	9.81%	290,856	9.59%
PORTOFINO	254,598	226,698	12.31%	256,638	-0.79%	235,430	8.14%	248,891	2.29%
GTC4LussoT	209,076	226,698	-7.77%	214,218	-2.40%	208,707	0.18%	225,197	-7.16%
F8TRIBUTO	402,866	402,926	-0.01%	378,258	6.51%	387,131	4.06%	N/A	N/A