

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4806	6 Months Ago 4719	Change from 4806	1 Yr Ago 4706	Change from 4806	2 Yrs Ago 4606	Change from 4806	3 Yrs Ago 4506	Change from 4806
250 PF CPE	563,902	550,110	2.51%	557,846	1.09%	596,090	-5.40%	562,548	0.24%
250 GTE	383,776	402,307	-4.61%	382,209	0.41%	375,843	2.11%	375,755	2.13%
250 GTL	1,616,537	1,545,185	4.62%	1,559,948	3.63%	1,295,524	24.78%	1,612,300	0.26%
330 GT 2+2	269,114	281,101	-4.26%	234,237	14.89%	226,267	18.94%	252,019	6.78%
275 GTB	2,093,586	2,120,699	-1.28%	2,029,544	3.16%	1,915,782	9.28%	2,034,941	2.88%
330 GTC	605,776	573,569	5.62%	530,905	14.10%	507,540	19.36%	522,873	15.86%
275 GTB/4	2,853,029	2,585,376	10.35%	2,465,305	15.73%	2,544,000	12.15%	2,872,321	-0.67%
365 GT 2+2	213,004	202,970	4.94%	197,754	7.71%	199,914	6.55%	222,110	-4.10%
365 GTB/4	665,646	595,569	11.77%	569,384	16.91%	556,813	19.55%	666,644	-0.15%
365 GTC/4	234,907	235,507	-0.25%	229,224	2.48%	230,484	1.92%	220,036	6.76%
365 GT4 2+2	73,931	59,645	23.95%	58,893	25.53%	70,663	4.62%	81,347	-9.12%
365 GT4/BB	367,329	364,946	0.65%	333,544	10.13%	378,946	-3.07%	392,180	-6.34%
400 GT & A	46,458	42,538	9.22%	41,176	12.83%	32,419	43.30%	37,950	22.42%
512 BB	277,502	238,694	16.26%	232,872	19.17%	244,976	13.28%	268,794	3.24%
400i GT & A	57,588	58,603	-1.73%	50,701	13.58%	45,403	26.84%	53,409	7.82%
512 BBi	264,200	241,052	9.60%	231,346	14.20%	254,986	3.61%	280,797	-5.91%
TESTAROSSA	181,174	177,114	2.29%	151,789	19.36%	114,692	57.97%	117,705	53.92%
412 GT & A	52,164	50,978	2.33%	51,813	0.68%	51,339	1.61%	61,571	-15.28%
512 TR	264,465	250,966	5.38%	226,113	16.96%	164,651	60.62%	200,748	31.74%
456 GT	65,810	58,771	11.98%	56,154	17.20%	49,425	33.15%	46,876	40.39%
F512 M	401,949	321,319	25.09%	311,017	29.24%	316,830	26.87%	388,033	3.59%
F50	3,808,412	3,192,283	19.30%	2,841,186	34.04%	2,292,566	66.12%	2,263,447	68.26%
550 MARANELLO	158,869	150,453	5.59%	112,621	41.07%	123,156	29.00%	107,632	47.60%
550 BARCETTA	379,290	340,770	11.30%	317,275	19.55%	320,483	18.35%	315,963	20.04%
456M GT & A	79,446	73,180	8.56%	68,267	16.38%	64,520	23.13%	58,644	35.47%
575M MARANELLO	160,693	144,830	10.95%	138,470	16.05%	128,392	25.16%	128,044	25.50%
ENZO	3,234,228	2,886,979	12.03%	2,614,002	23.73%	2,642,188	22.41%	2,688,905	20.28%
612 SCAGLIETTI	128,374	130,463	-1.60%	133,912	-4.14%	125,276	2.47%	152,421	-15.78%
SUPERAMERICA	361,875	565,319	-35.99%	442,361	-18.19%	562,648	-35.68%	426,276	-15.11%
599 GTB FIORANO	206,310	194,258	6.20%	189,938	8.62%	170,883	20.73%	184,547	11.79%
FF	151,323	152,447	-0.74%	139,883	8.18%	134,656	12.38%	148,775	1.71%
F12berlinetta	251,254	248,756	1.00%	234,103	7.33%	221,325	13.52%	233,712	7.51%
GTC4Lusso	262,188	262,738	-0.21%	250,567	4.64%	229,391	14.30%	257,297	1.90%
812 SUPERFAST	430,461	426,139	1.01%	378,009	13.88%	360,067	19.55%	393,685	9.34%
246 GT	418,496	312,969	33.72%	295,251	41.74%	297,780	40.54%	322,987	29.57%
246 GTS	524,377	385,634	35.98%	346,456	51.35%	336,939	55.63%	379,925	38.02%
308 GT4	66,290	66,425	-0.20%	51,873	27.79%	52,156	27.10%	49,310	34.44%
308 GTB FG	187,775	167,908	11.83%	157,279	19.39%	159,136	18.00%	180,831	3.84%
308 GTB	108,206	93,252	16.04%	74,896	44.48%	65,977	64.01%	59,706	81.23%
308 GTS	82,650	64,357	28.42%	63,859	29.43%	64,075	28.99%	61,622	34.12%
308 GTSi	71,086	64,228	10.68%	59,486	19.50%	59,437	19.60%	60,488	17.52%
308 GTS QV	101,060	75,690	33.52%	73,068	38.31%	66,546	51.86%	78,717	28.38%
328 GTB	108,689	100,674	7.96%	96,796	12.29%	88,971	22.16%	91,777	18.43%
328 GTS	118,320	108,721	8.83%	100,597	17.62%	90,559	30.66%	93,473	26.58%
3.2 MON CAB	48,465	44,825	8.12%	41,461	16.89%	39,798	21.78%	41,985	15.43%
F40	2,710,588	2,072,417	30.79%	1,788,115	51.59%	1,391,047	94.86%	1,413,833	91.72%
MON T CAB	49,078	50,018	-1.88%	43,397	13.09%	45,412	8.07%	45,717	7.35%
348 TB	81,671	67,781	20.49%	67,593	20.83%	62,510	30.65%	55,895	46.12%
348 TS	87,383	69,217	26.24%	67,741	29.00%	62,051	40.82%	59,313	47.33%
348 SPIDER	65,673	62,471	5.13%	59,690	10.02%	59,949	9.55%	66,218	-0.82%
355 BERLINETTA	88,997	83,111	7.08%	77,776	14.43%	72,865	22.14%	72,944	22.01%
355 GTS	98,730	88,196	11.94%	84,505	16.83%	77,220	27.86%	74,672	32.22%
355 SPIDER	112,476	92,744	21.28%	91,823	22.49%	84,839	32.58%	77,269	45.56%
360 MODENA	81,980	70,085	16.97%	70,270	16.66%	67,139	22.10%	63,062	30.00%
360 SPIDER	95,265	89,436	6.52%	84,819	12.32%	81,620	16.72%	82,754	15.12%
CHALLENGE STRADALE	242,548	189,270	28.15%	187,730	29.20%	176,982	37.05%	190,655	27.22%
F430	143,677	137,867	4.21%	128,350	11.94%	124,398	15.50%	142,658	0.71%
F430 SPIDER	163,704	158,409	3.34%	143,489	14.09%	144,210	13.52%	158,532	3.26%
430 SCUDERIA	240,499	224,071	7.33%	194,893	23.40%	204,098	17.84%	197,897	21.53%
SCUDERIA SPIDER 16M	321,801	321,156	0.20%	289,343	11.22%	266,300	20.84%	295,022	9.08%
CALIFORNIA	114,320	113,620	0.62%	114,314	0.01%	98,469	16.10%	104,422	9.48%
458 ITALIA	199,871	193,743	3.16%	178,007	12.28%	161,859	23.48%	168,330	18.74%
458 SPIDER	243,398	235,464	3.37%	211,005	15.35%	197,648	23.15%	197,410	23.30%
CALIFORNIA T	166,419	174,329	-4.54%	168,486	-1.23%	149,814	11.08%	158,239	5.17%
488 GTB	283,249	284,434	-0.42%	262,915	7.73%	236,713	19.66%	248,010	14.21%
488 SPIDER	321,293	325,175	-1.19%	308,531	4.14%	278,638	15.31%	292,634	9.79%
PORTOFINO	255,632	268,848	-4.92%	252,649	1.18%	236,041	8.30%	244,667	4.48%
GTC4LussoT	212,721	226,277	-5.99%	215,162	-1.13%	204,367	4.09%	227,790	-6.62%
F8TRIBUTO	405,191	406,492	-0.32%	377,123	7.44%	390,079	3.87%	N/A	N/A