

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4819	6 Months Ago 4806	Change from 4819	1 Yr Ago 4719	Change from 4819	2 Yrs Ago 4619	Change from 4819	3 Yrs Ago 4519	Change from 4819
250 PF CPE	574,974	563,902	1.96%	550,110	4.52%	595,790	-3.49%	564,553	1.85%
250 GTE	431,379	383,776	12.40%	402,307	7.23%	392,081	10.02%	392,337	9.95%
250 GTL	1,654,660	1,616,537	2.36%	1,545,185	7.08%	1,296,233	27.65%	1,632,383	1.36%
330 GT 2+2	271,172	269,114	0.76%	281,101	-3.53%	215,234	25.99%	256,255	5.82%
275 GTB	2,182,512	2,093,586	4.25%	2,120,699	2.91%	1,920,542	13.64%	2,056,403	6.13%
330 GTC	616,340	605,776	1.74%	573,569	7.46%	517,550	19.09%	552,786	11.50%
275 GTB/4	2,975,233	2,853,029	4.28%	2,585,376	15.08%	2,373,292	25.36%	2,953,675	0.73%
365 GT 2+2	223,547	213,004	4.95%	202,970	10.14%	198,216	12.78%	211,569	5.66%
365 GTB/4	640,263	665,646	-3.81%	595,569	7.50%	558,119	14.72%	655,589	-2.34%
365 GTC/4	244,296	234,907	4.00%	235,507	3.73%	228,486	6.92%	222,921	9.59%
365 GT4 2+2	73,582	73,931	-0.47%	59,645	23.37%	70,630	4.18%	94,013	-21.73%
365 GT4/BB	369,583	367,329	0.61%	364,946	1.27%	347,536	6.34%	347,508	6.35%
400 GT & A	45,774	46,458	-1.47%	42,538	7.61%	35,143	30.25%	38,098	20.15%
512 BB	266,542	277,502	-3.95%	238,694	11.67%	242,314	10.00%	259,711	2.63%
400i GT & A	56,139	57,588	-2.52%	58,603	-4.20%	49,494	13.43%	48,446	15.88%
512 BBi	271,905	264,200	2.92%	241,052	12.80%	246,069	10.50%	258,320	5.26%
TESTAROSSA	176,555	181,174	-2.55%	177,114	-0.32%	130,066	35.74%	130,759	35.02%
412 GT & A	53,085	52,164	1.77%	50,978	4.13%	52,523	1.07%	60,018	-11.55%
512 TR	272,033	264,465	2.86%	250,966	8.39%	191,502	42.05%	190,166	43.05%
456 GT	64,463	65,810	-2.05%	58,771	9.69%	52,566	22.63%	48,652	32.50%
F512 M	547,967	401,949	36.33%	321,319	70.54%	317,889	72.38%	326,458	67.85%
F50	4,095,753	3,808,412	7.54%	3,192,283	28.30%	2,168,158	88.90%	2,323,871	76.25%
550 MARANELLO	176,031	158,869	10.80%	150,453	17.00%	128,404	37.09%	107,644	63.53%
550 BARCHETTA	387,463	379,290	2.15%	340,770	13.70%	311,289	24.47%	309,824	25.06%
456M GT & A	76,853	79,446	-3.26%	73,180	5.02%	64,641	18.89%	60,129	27.81%
575M MARANELLO	160,105	160,693	-0.37%	144,830	10.55%	132,878	20.49%	125,539	27.53%
ENZO	3,657,254	3,234,228	13.08%	2,886,979	26.68%	2,549,909	43.43%	2,694,829	35.71%
612 SCAGLIETTI	126,873	128,374	-1.17%	130,463	-2.75%	133,454	-4.93%	158,699	-20.05%
SUPERAMERICA	358,921	361,875	-0.82%	565,319	-36.51%	482,968	-25.68%	613,386	-41.49%
599 GTB FIORANO	213,644	206,310	3.55%	194,258	9.98%	182,692	16.94%	180,937	18.08%
FF	141,225	151,323	-6.67%	152,447	-7.36%	131,453	7.43%	140,535	0.49%
F12berlinetta	248,698	251,254	-1.02%	248,756	-0.02%	219,747	13.17%	224,370	10.84%
GTC4Lusso	247,635	262,188	-5.55%	262,738	-5.75%	234,566	5.57%	233,144	6.22%
812 SUPERFAST	410,765	430,461	-4.58%	426,139	-3.61%	351,673	16.80%	368,686	11.41%
246 GT	463,910	418,496	10.85%	312,969	48.23%	279,818	65.79%	308,194	50.53%
246 GTS	496,342	524,377	-5.35%	385,634	28.71%	330,814	50.04%	406,261	22.17%
308 GT4	65,576	66,290	-1.08%	66,425	-1.28%	51,398	27.58%	49,172	33.36%
308 GTB FG	210,820	187,775	12.27%	167,908	25.56%	150,775	39.82%	172,678	22.09%
308 GTB	126,020	108,206	16.46%	93,252	35.14%	65,584	92.15%	60,742	107.47%
308 GTS	83,206	82,650	0.67%	64,357	29.29%	65,473	27.08%	63,501	31.03%
308 GTSi	71,778	71,086	0.97%	64,228	11.75%	56,710	26.57%	60,210	19.21%
308 GTS QV	91,426	101,060	-9.53%	75,690	20.79%	66,785	36.90%	73,958	23.62%
328 GTB	109,326	108,689	0.59%	100,674	8.59%	91,748	19.16%	91,881	18.99%
328 GTS	124,122	118,320	4.90%	108,721	14.17%	91,731	35.31%	92,219	34.59%
3.2 MON CAB	49,838	48,465	2.83%	44,825	11.18%	38,050	30.98%	39,756	25.36%
F40	2,709,479	2,710,588	-0.04%	2,072,417	30.74%	1,426,851	89.89%	1,400,521	93.46%
MON T CAB	53,529	49,078	9.07%	50,018	7.02%	49,353	8.46%	47,029	13.82%
348 TB	82,089	81,671	0.51%	67,781	21.11%	63,972	28.32%	59,959	36.91%
348 TS	88,921	87,383	1.76%	69,217	28.47%	61,292	45.08%	60,506	46.96%
348 SPIDER	67,571	65,673	2.89%	62,471	8.16%	58,728	15.06%	67,979	-0.60%
355 BERLINETTA	94,999	88,997	6.74%	83,111	14.30%	76,636	23.96%	70,238	35.25%
355 GTS	101,859	98,730	3.17%	88,196	15.49%	77,591	31.28%	74,023	37.60%
355 SPIDER	112,347	112,476	-0.11%	92,744	21.14%	88,835	26.47%	77,033	45.84%
360 MODENA	78,452	81,980	-4.30%	70,085	11.94%	61,070	28.46%	61,593	27.37%
360 SPIDER	82,378	95,265	-13.53%	89,436	-7.89%	78,836	4.49%	79,769	3.27%
CHALLENGE STRADALE	184,567	242,548	-23.90%	189,270	-2.48%	167,400	10.26%	180,394	2.31%
F430	142,956	143,677	-0.50%	137,867	3.69%	113,738	25.69%	138,340	3.34%
F430 SPIDER	161,680	163,704	-1.24%	158,409	2.06%	131,370	23.07%	158,677	1.89%
430 SCUDERIA	240,839	240,499	0.14%	224,071	7.48%	189,439	27.13%	191,463	25.79%
SCUDERIA SPIDER 16M	320,192	321,801	-0.50%	321,156	-0.30%	264,522	21.05%	301,203	6.30%
CALIFORNIA	109,790	114,320	-3.96%	113,620	-3.37%	101,623	8.04%	99,762	10.05%
458 ITALIA	190,659	199,871	-4.61%	193,743	-1.59%	158,233	20.49%	165,943	14.89%
458 SPIDER	229,019	243,398	-5.91%	235,464	-2.74%	193,526	18.34%	191,815	19.40%
CALIFORNIA T	161,379	166,419	-3.03%	174,329	-7.43%	150,862	6.97%	149,367	8.04%
488 GTB	267,513	283,249	-5.56%	284,434	-5.95%	241,033	10.99%	237,738	12.52%
488 SPIDER	306,286	321,293	-4.67%	325,175	-5.81%	276,501	10.77%	284,171	7.78%
PORTOFINO	249,451	255,632	-2.42%	268,848	-7.21%	245,876	1.45%	245,817	1.48%
GTC4LussoT	209,468	212,721	-1.53%	226,277	-7.43%	201,663	3.87%	223,169	-6.14%
F8TRIBUTO	395,482	405,191	-2.40%	406,492	-2.71%	363,277	8.87%	N/A	N/A