

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4817	6 Months Ago 4804	Change from 4817	1 Yr Ago 4717	Change from 4817	2 Yrs Ago 4617	Change from 4817	3 Yrs Ago 4517	Change from 4817
250 PF CPE	570,640	558,925	2.10%	550,110	3.73%	596,386	-4.32%	565,540	0.90%
250 GTE	432,224	380,765	13.51%	402,940	7.27%	391,733	10.34%	387,760	11.47%
250 GTL	1,664,851	1,604,579	3.76%	1,546,022	7.69%	1,292,021	28.86%	1,598,517	4.15%
330 GT 2+2	269,885	276,317	-2.33%	276,069	-2.24%	222,899	21.08%	255,388	5.68%
275 GTB	2,153,923	2,122,016	1.50%	2,082,743	3.42%	1,901,459	13.28%	2,038,591	5.66%
330 GTC	627,856	599,285	4.77%	563,833	11.35%	513,453	22.28%	555,495	13.03%
275 GTB/4	2,933,381	3,016,540	-2.76%	2,452,018	19.63%	2,369,446	23.80%	2,976,296	-1.44%
365 GT 2+2	222,639	206,978	7.57%	201,642	10.41%	196,431	13.34%	215,153	3.48%
365 GTB/4	649,203	664,837	-2.35%	581,174	11.71%	558,802	16.18%	673,552	-3.62%
365 GTC/4	239,418	236,270	1.33%	235,360	1.72%	228,506	4.78%	226,212	5.84%
365 GT4 2+2	72,568	73,384	-1.11%	58,078	24.95%	70,630	2.74%	93,915	-22.73%
365 GT4/BB	365,114	365,859	-0.20%	364,764	0.10%	347,536	5.06%	350,933	4.04%
400 GT & A	45,756	45,185	1.26%	42,628	7.34%	35,143	30.20%	38,100	20.09%
512 BB	266,809	274,653	-2.86%	234,566	13.75%	242,534	10.01%	262,344	1.70%
400i GT & A	57,071	57,140	-0.12%	58,944	-3.18%	49,442	15.43%	49,763	14.69%
512 BBi	271,534	263,892	2.90%	238,897	13.66%	248,607	9.22%	259,600	4.60%
TESTAROSSA	174,075	180,090	-3.34%	176,916	-1.61%	129,860	34.05%	132,305	31.57%
412 GT & A	53,157	52,145	1.94%	49,692	6.97%	53,523	-0.68%	59,948	-11.33%
512 TR	270,028	273,618	-1.31%	253,031	6.72%	190,470	41.77%	194,500	38.83%
456 GT	64,948	64,349	0.93%	58,353	11.30%	52,541	23.61%	48,265	34.57%
F512 M	548,596	402,292	36.37%	313,000	75.27%	317,889	72.57%	330,000	66.24%
F50	4,139,600	3,657,211	13.19%	3,170,617	30.56%	2,168,158	90.93%	2,336,183	77.20%
550 MARANELLO	176,552	154,355	14.38%	147,192	19.95%	128,043	37.88%	106,258	66.15%
550 BARCHETTA	386,833	378,920	2.09%	334,120	15.78%	311,150	24.32%	309,712	24.90%
456M GT & A	76,974	78,493	-1.94%	73,185	5.18%	64,502	19.34%	59,214	29.99%
575M MARANELLO	158,393	154,770	2.34%	143,468	10.40%	132,654	19.40%	127,002	24.72%
ENZO	3,644,421	3,203,689	13.76%	2,846,827	28.02%	2,539,523	43.51%	2,692,743	35.34%
612 SCAGLIETTI	119,971	130,241	-7.89%	134,241	-10.63%	134,586	-10.86%	165,014	-27.30%
SUPERAMERICA	349,407	393,502	-11.21%	601,222	-41.88%	535,997	-34.81%	613,196	-43.02%
599 GTB FIORANO	213,401	199,963	6.72%	193,664	10.19%	184,878	15.43%	182,920	16.66%
FF	142,095	152,083	-6.57%	151,016	-5.91%	131,520	8.04%	141,492	0.43%
F12berlinetta	248,636	250,894	-0.90%	247,091	0.63%	218,772	13.65%	225,023	10.49%
GTC4Lusso	252,980	261,408	-3.22%	261,933	-3.42%	232,405	8.85%	238,774	5.95%
812 SUPERFAST	415,937	420,267	-1.03%	417,440	-0.36%	352,477	18.00%	371,153	12.07%
246 GT	464,295	382,458	21.40%	304,394	52.53%	280,581	65.48%	309,877	49.83%
246 GTS	497,184	492,239	1.00%	381,722	30.25%	330,618	50.38%	402,547	23.51%
308 GT4	65,620	66,014	-0.60%	64,186	2.23%	51,600	27.17%	50,031	31.16%
308 GTB FG	227,874	181,571	25.50%	163,202	39.63%	149,504	52.42%	175,651	29.73%
308 GTB	125,374	99,116	26.49%	91,516	37.00%	64,917	93.13%	60,802	106.20%
308 GTS	83,811	74,814	12.03%	65,264	28.42%	65,461	28.03%	63,746	31.48%
308 GTSi	71,813	69,681	3.06%	63,359	13.34%	56,281	27.60%	60,517	18.67%
308 GTS QV	92,506	98,393	-5.98%	73,938	25.11%	66,434	39.24%	76,606	20.76%
328 GTB	108,993	105,727	3.09%	99,621	9.41%	91,521	19.09%	92,551	17.77%
328 GTS	122,803	116,355	5.54%	108,223	13.47%	92,268	33.09%	90,782	35.27%
3.2 MON CAB	49,867	46,883	6.36%	44,653	11.68%	38,016	31.17%	39,225	27.13%
F40	2,707,979	2,597,832	4.24%	1,944,800	39.24%	1,406,769	92.50%	1,387,043	95.23%
MON T CAB	53,461	48,189	10.94%	49,842	7.26%	50,860	5.11%	46,268	15.55%
348 TB	82,294	79,493	3.52%	66,950	22.92%	64,145	28.29%	60,022	37.11%
348 TS	88,413	85,989	2.82%	67,864	30.28%	63,044	40.24%	60,719	45.61%
348 SPIDER	68,117	66,023	3.17%	61,141	11.41%	58,913	15.62%	68,121	-0.01%
355 BERLINETTA	93,031	87,071	6.84%	83,298	11.68%	77,440	20.13%	72,113	29.01%
355 GTS	100,278	95,432	5.08%	87,752	14.27%	77,591	29.24%	74,774	34.11%
355 SPIDER	111,261	108,032	2.99%	94,607	17.60%	88,654	25.50%	78,979	40.87%
360 MODENA	78,271	79,832	-1.96%	70,173	11.54%	61,288	27.71%	60,644	29.07%
360 SPIDER	85,537	95,310	-10.25%	88,506	-3.35%	79,026	8.24%	80,421	6.36%
CHALLENGE STRADALE	184,673	241,176	-23.43%	180,854	2.11%	163,862	12.70%	181,469	1.77%
F430	143,368	143,069	0.21%	137,024	4.63%	113,712	26.08%	142,482	0.62%
F430 SPIDER	161,793	162,858	-0.65%	157,647	2.63%	131,454	23.08%	162,574	-0.48%
430 SCUDERIA	241,774	241,046	0.30%	222,291	8.76%	189,526	27.57%	194,247	24.47%
SCUDERIA SPIDER 16M	319,530	323,681	-1.28%	317,712	0.57%	265,656	20.28%	302,144	5.75%
CALIFORNIA	110,587	114,316	-3.26%	114,076	-3.06%	100,509	10.03%	100,888	9.61%
458 ITALIA	191,344	201,364	-4.98%	193,105	-0.91%	158,598	20.65%	165,980	15.28%
458 SPIDER	231,128	243,131	-4.94%	232,014	-0.38%	193,470	19.46%	192,976	19.77%
CALIFORNIA T	165,372	166,349	-0.59%	173,804	-4.85%	149,474	10.64%	149,808	10.39%
488 GTB	270,717	282,276	-4.09%	283,300	-4.44%	240,409	12.61%	238,557	13.48%
488 SPIDER	308,742	320,498	-3.67%	325,839	-5.25%	277,993	11.06%	286,975	7.58%
PORTOFINO	251,116	258,832	-2.98%	269,426	-6.80%	245,089	2.46%	243,911	2.95%
GTC4LussoT	207,117	217,059	-4.58%	225,581	-8.19%	201,149	2.97%	222,092	-6.74%
F8 TRIBUTO	397,587	405,707	-2.00%	407,798	-2.50%	360,257	10.36%	N/A	N/A