

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4715	6 Months Ago 4702	Change from 4715	1 Yr Ago 4615	Change from 4715	2 Yrs Ago 4515	Change from 4715	3 Yrs Ago 4415	Change from 4715
250 PF CPE	553,255	569,933	-2.93%	594,304	-6.91%	565,540	-2.17%	607,614	-8.95%
250 GTE	397,285	379,382	4.72%	388,473	2.27%	384,948	3.20%	427,566	-7.08%
250 GTL	1,553,429	1,585,629	-2.03%	1,304,695	19.06%	1,598,517	-2.82%	1,604,629	-3.19%
330 GT 2+2	271,646	235,023	15.58%	227,427	19.44%	253,863	7.00%	263,480	3.10%
275 GTB	2,072,019	2,023,460	2.40%	1,903,222	8.87%	2,014,370	2.86%	2,246,859	-7.78%
330 GTC	559,449	526,606	6.24%	510,379	9.61%	552,493	1.26%	577,429	-3.11%
275 GTB/4	2,474,067	2,507,450	-1.33%	2,386,362	3.68%	2,984,629	-17.11%	2,867,228	-13.71%
365 GT 2+2	203,710	197,887	2.94%	197,605	3.09%	216,958	-6.11%	242,916	-16.14%
365 GTB/4	579,160	569,308	1.73%	557,364	3.91%	673,564	-14.02%	667,283	-13.21%
365 GTS/4	2,115,562	2,040,733	3.67%	2,063,400	2.53%	2,276,528	-7.07%	2,240,822	-5.59%
365 GTC/4	236,977	231,107	2.54%	228,719	3.61%	227,324	4.25%	234,591	1.02%
365 GT4 2+2	57,716	63,060	-8.47%	70,613	-18.26%	93,915	-38.54%	84,443	-31.65%
365 GT4/BB	360,544	337,886	6.71%	355,270	1.48%	350,933	2.74%	453,650	-20.52%
400 GT & A	42,195	38,763	8.85%	35,063	20.34%	38,100	10.75%	33,098	27.49%
512 BB	237,756	239,639	-0.79%	243,015	-2.16%	264,196	-10.01%	341,547	-30.39%
400i GT & A	57,487	57,402	0.15%	48,722	17.99%	51,377	11.89%	42,391	35.61%
512 BBi	239,996	234,559	2.32%	248,636	-3.47%	260,323	-7.81%	231,325	3.75%
TESTAROSSA	171,099	138,486	23.55%	126,904	34.83%	138,742	23.32%	117,771	45.28%
412 GT & A	49,279	54,297	-9.24%	53,042	-7.09%	63,884	-22.86%	46,460	6.07%
512 TR	254,583	196,858	29.32%	183,266	38.91%	197,938	28.62%	181,057	40.61%
456 GT	58,021	55,488	4.56%	52,111	11.34%	47,775	21.45%	48,674	19.20%
F512 M	321,514	302,514	6.28%	310,127	3.67%	331,250	-2.94%	429,089	-25.07%
F50	3,122,947	2,567,724	21.62%	2,169,603	43.94%	2,398,475	30.21%	2,094,855	49.08%
550 MARANELLO	137,995	116,785	18.16%	128,715	7.21%	104,975	31.46%	119,508	15.47%
550 BARCHETTA	331,162	319,547	3.63%	312,174	6.08%	312,317	6.03%	364,208	-9.07%
456M GT & A	72,654	67,898	7.00%	64,815	12.09%	58,878	23.40%	56,005	29.73%
575M MARANELLO	143,613	136,018	5.58%	130,860	9.75%	128,865	11.44%	128,404	11.84%
ENZO	2,820,382	2,617,506	7.75%	2,538,082	11.12%	2,692,743	4.74%	2,480,223	13.71%
612 SCAGLIETTI	139,099	134,894	3.12%	134,525	3.40%	171,739	-19.01%	106,037	31.18%
SUPERAMERICA	598,018	357,300	67.37%	520,541	14.88%	565,325	5.78%	434,178	37.74%
599 GTB FIORANO	193,849	187,109	3.60%	183,564	5.60%	184,145	5.27%	178,608	8.53%
FF	148,516	136,537	8.77%	131,940	12.56%	142,269	4.39%	159,812	-7.07%
F12berlinetta	244,577	230,980	5.89%	219,217	11.57%	225,842	8.30%	245,038	-0.19%
GTC4Lusso	260,472	245,534	6.08%	232,188	12.18%	241,462	7.87%	286,880	-9.21%
812 SUPERFAST	405,677	369,112	9.91%	353,461	14.77%	371,770	9.12%	415,149	-2.28%
246 GT	298,299	296,621	0.57%	282,818	5.47%	319,273	-6.57%	318,007	-6.20%
246 GTS	386,374	350,161	10.34%	329,873	17.13%	399,641	-3.32%	348,974	10.72%
308 GT4	61,368	51,602	18.93%	53,604	14.48%	49,362	24.32%	54,336	12.94%
308 GTB FG	160,852	163,919	-1.87%	152,371	5.57%	179,335	-10.31%	184,773	-12.95%
308 GTB	85,592	75,567	13.27%	65,702	30.27%	60,404	41.70%	70,202	21.92%
308 GTS	64,988	65,008	-0.03%	65,045	-0.09%	64,428	0.87%	63,697	2.03%
308 GTSi	63,213	58,925	7.28%	55,641	13.61%	60,446	4.58%	54,989	14.96%
308 GTS QV	73,465	74,223	-1.02%	65,436	12.27%	77,463	-5.16%	71,064	3.38%
288 GTO	2,392,877	2,380,088	0.54%	2,331,588	2.63%	2,168,543	10.34%	2,448,787	-2.28%
328 GTB	97,817	95,717	2.19%	90,495	8.09%	92,573	5.66%	102,125	-4.22%
328 GTS	106,841	97,326	9.78%	91,590	16.65%	89,697	19.11%	93,429	14.36%
3.2 MON CAB	44,505	41,574	7.05%	38,526	15.52%	40,841	8.97%	34,431	29.26%
F40	1,942,372	1,670,213	16.29%	1,396,455	39.09%	1,384,600	40.28%	1,297,112	49.75%
MON T CAB	49,182	46,132	6.61%	49,449	-0.54%	46,197	6.46%	45,073	9.12%
348 TB	64,547	66,097	-2.35%	63,128	2.25%	59,404	8.66%	54,358	18.74%
348 TS	66,810	67,306	-0.74%	63,188	5.73%	60,417	10.58%	56,089	19.11%
348 SPIDER	61,355	59,015	3.97%	58,777	4.39%	66,845	-8.21%	61,138	0.35%
355 BERLINETTA	82,223	78,630	4.57%	77,577	5.99%	72,611	13.24%	69,077	19.03%
355 GTS	86,462	84,139	2.76%	77,622	11.39%	75,273	14.86%	73,215	18.09%
355 SPIDER	94,715	89,123	6.27%	88,595	6.91%	81,173	16.68%	75,738	25.06%
360 MODENA	70,808	65,205	8.59%	62,366	13.54%	61,060	15.96%	68,553	3.29%
360 SPIDER	87,497	83,099	5.29%	79,244	10.41%	80,904	8.15%	86,663	0.96%
CHALLENGE STRADALE	173,449	195,582	-11.32%	161,092	7.67%	181,469	-4.42%	196,557	-11.76%
F430	134,497	122,799	9.53%	117,757	14.22%	145,832	-7.77%	131,145	2.56%
F430 SPIDER	154,920	139,836	10.79%	137,365	12.78%	165,765	-6.54%	147,671	4.91%
430 SCUDERIA	217,977	194,959	11.81%	191,291	13.95%	196,025	11.20%	199,168	9.44%
SCUDERIA SPIDER 16M	317,740	288,091	10.29%	267,788	18.65%	301,922	5.24%	309,201	2.76%
CALIFORNIA	113,588	113,988	-0.35%	100,606	12.90%	102,454	10.87%	112,788	0.71%
458 ITALIA	190,129	173,708	9.45%	158,996	19.58%	165,181	15.10%	176,543	7.70%
458 SPIDER	228,111	211,504	7.85%	194,425	17.33%	193,528	17.87%	206,456	10.49%
CALIFORNIA T	171,280	168,933	1.39%	148,577	15.28%	149,790	14.35%	170,953	0.19%
488 GTB	279,408	258,975	7.89%	239,301	16.76%	239,979	16.43%	272,744	2.44%
488 SPIDER	322,577	303,839	6.17%	278,975	15.63%	287,031	12.38%	304,601	5.90%
PORTOFINO	266,796	250,261	6.61%	241,956	10.27%	245,639	8.61%	N/A	N/A