

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4716	6 Months Ago 4703	Change from 4716	1 Yr Ago 4616	Change from 4716	2 Yrs Ago 4516	Change from 4716	3 Yrs Ago 4416	Change from 4716
250 PF CPE	551,244	564,989	-2.43%	593,636	-7.14%	565,540	-2.53%	607,999	-9.33%
250 GTE	400,989	377,895	6.11%	391,672	2.38%	386,331	3.79%	425,014	-5.65%
250 GTL	1,549,715	1,581,512	-2.01%	1,303,697	18.87%	1,598,517	-3.05%	1,579,866	-1.91%
330 GT 2+2	278,467	235,052	18.47%	226,726	22.82%	254,396	9.46%	259,463	7.32%
275 GTB	2,080,461	2,027,940	2.59%	1,901,119	9.43%	2,026,659	2.65%	2,238,358	-7.05%
330 GTC	565,456	527,388	7.22%	511,600	10.53%	554,477	1.98%	576,773	-1.96%
275 GTB/4	2,467,471	2,510,658	-1.72%	2,368,868	4.16%	2,980,463	-17.21%	2,828,826	-12.77%
365 GT 2+2	202,869	196,999	2.98%	197,520	2.71%	216,056	-6.10%	244,056	-16.88%
365 GTB/4	581,047	570,167	1.91%	558,088	4.11%	672,378	-13.58%	673,953	-13.79%
365 GTS/4	2,116,817	2,038,738	3.83%	2,062,963	2.61%	2,273,056	-6.87%	2,243,352	-5.64%
365 GTC/4	236,290	230,163	2.66%	228,472	3.42%	226,959	4.11%	231,372	2.13%
365 GT4 2+2	58,323	61,721	-5.51%	70,622	-17.42%	93,915	-37.90%	85,266	-31.60%
365 GT4/BB	362,324	335,363	8.04%	351,539	3.07%	350,933	3.25%	453,746	-20.15%
400 GT & A	42,443	39,912	6.34%	35,111	20.88%	38,100	11.40%	33,297	27.47%
512 BB	238,173	238,028	0.06%	242,631	-1.84%	263,270	-9.53%	337,360	-29.40%
400i GT & A	58,906	55,153	6.80%	49,384	19.28%	50,585	16.45%	40,929	43.92%
512 BBi	240,566	233,450	3.05%	249,235	-3.48%	259,955	-7.46%	232,060	3.67%
TESTAROSSA	175,068	143,070	22.37%	129,466	35.22%	135,360	29.34%	117,853	48.55%
412 GT & A	49,348	53,644	-8.01%	53,191	-7.22%	61,916	-20.30%	46,540	6.03%
512 TR	256,122	205,258	24.78%	188,496	35.88%	196,246	30.51%	179,316	42.83%
456 GT	58,339	55,932	4.30%	52,636	10.83%	48,022	21.48%	49,035	18.97%
F512 M	319,921	297,372	7.58%	313,648	2.00%	330,625	-3.24%	425,108	-24.74%
F50	3,168,815	2,669,118	18.72%	2,167,492	46.20%	2,367,329	33.86%	2,088,647	51.72%
550 MARANELLO	145,253	115,011	26.29%	128,287	13.23%	105,820	37.26%	118,253	22.83%
550 BARCHETTA	334,075	318,799	4.79%	310,939	7.44%	311,275	7.32%	366,318	-8.80%
456M GT & A	73,370	67,959	7.96%	64,650	13.49%	58,993	24.37%	56,161	30.64%
575M MARANELLO	144,214	136,551	5.61%	131,835	9.39%	127,886	12.77%	128,464	12.26%
ENZO	2,865,977	2,610,856	9.77%	2,538,803	12.89%	2,692,743	6.43%	2,489,975	15.10%
612 SCAGLIETTI	138,753	135,582	2.34%	134,708	3.00%	166,502	-16.67%	107,250	29.37%
SUPERAMERICA	603,435	376,038	60.47%	528,940	14.08%	592,395	1.86%	430,065	40.31%
599 GTB FIORANO	194,244	187,779	3.44%	184,159	5.48%	183,287	5.98%	178,907	8.57%
FF	150,367	137,153	9.63%	131,760	14.12%	141,822	6.03%	160,536	-6.33%
F12berlinetta	246,506	231,966	6.27%	218,880	12.62%	225,425	9.35%	244,065	1.00%
GTC4Lusso	261,696	245,334	6.67%	232,412	12.60%	240,096	9.00%	285,110	-8.21%
812 SUPERFAST	413,605	370,252	11.71%	353,088	17.14%	371,501	11.33%	416,173	-0.62%
246 GT	304,187	299,767	1.47%	281,527	8.05%	314,701	-3.34%	312,572	-2.68%
246 GTS	390,334	349,464	11.70%	330,539	18.09%	402,048	-2.91%	343,011	13.80%
308 GT4	63,221	51,410	22.97%	52,609	20.17%	49,696	27.22%	54,239	16.56%
308 GTB FG	160,717	163,317	-1.59%	151,575	6.03%	177,604	-9.51%	183,387	-12.36%
308 GTB	88,193	76,082	15.92%	64,659	36.40%	60,598	45.54%	69,037	27.75%
308 GTS	65,681	64,474	1.87%	65,345	0.51%	64,092	2.48%	64,415	1.97%
308 GTSi	64,224	59,210	8.47%	56,017	14.65%	60,480	6.19%	53,908	19.14%
308 GTS QV	74,096	74,530	-0.58%	66,075	12.14%	77,474	-4.36%	71,078	4.25%
288 GTO	2,395,348	2,395,592	-0.01%	2,334,492	2.61%	2,168,543	10.46%	2,434,757	-1.62%
328 GTB	98,804	96,317	2.58%	91,223	8.31%	92,562	6.74%	101,803	-2.95%
328 GTS	108,181	98,189	10.18%	92,017	17.57%	90,230	19.89%	92,674	16.73%
3.2 MON CAB	44,937	41,315	8.77%	38,240	17.51%	40,007	12.32%	33,756	33.12%
F40	1,944,800	1,692,244	14.92%	1,399,753	38.94%	1,384,600	40.46%	1,283,577	51.51%
MON T CAB	50,591	45,473	11.26%	50,969	-0.74%	46,232	9.43%	44,708	13.16%
348 TB	64,803	67,079	-3.39%	63,224	2.50%	59,868	8.24%	54,030	19.94%
348 TS	66,793	68,038	-1.83%	63,635	4.96%	60,568	10.28%	55,815	19.67%
348 SPIDER	61,239	59,320	3.23%	58,799	4.15%	67,483	-9.25%	60,645	0.98%
355 BERLINETTA	83,272	78,641	5.89%	77,919	6.87%	72,496	14.86%	68,868	20.92%
355 GTS	86,853	84,428	2.87%	77,337	12.30%	75,020	15.77%	73,074	18.86%
355 SPIDER	94,894	89,360	6.19%	88,497	7.23%	80,033	18.57%	75,499	25.69%
360 MODENA	70,200	66,554	5.48%	61,805	13.58%	60,573	15.89%	68,740	2.12%
360 SPIDER	88,179	83,711	5.34%	79,064	11.53%	80,708	9.26%	86,672	1.74%
CHALLENGE STRADALE	177,886	199,278	-10.73%	162,201	9.67%	181,469	-1.97%	197,393	-9.88%
F430	136,375	124,569	9.48%	115,677	17.89%	143,834	-5.19%	131,746	3.51%
F430 SPIDER	157,200	140,696	11.73%	134,366	16.99%	163,805	-4.03%	147,088	6.87%
430 SCUDERIA	222,989	195,105	14.29%	189,699	17.55%	195,151	14.26%	199,020	12.04%
SCUDERIA SPIDER 16M	317,021	288,142	10.02%	266,846	18.80%	302,033	4.96%	310,515	2.10%
CALIFORNIA	113,881	114,328	-0.39%	100,717	13.07%	101,703	11.97%	111,872	1.80%
458 ITALIA	192,639	175,350	9.86%	158,961	21.19%	165,557	16.36%	176,494	9.15%
458 SPIDER	231,167	211,145	9.48%	193,505	19.46%	193,070	19.73%	206,116	12.15%
CALIFORNIA T	172,688	169,475	1.90%	149,074	15.84%	149,657	15.39%	170,411	1.34%
488 GTB	282,375	260,028	8.59%	240,084	17.62%	239,305	18.00%	270,464	4.40%
488 SPIDER	325,221	305,014	6.62%	278,578	16.74%	287,038	13.30%	303,376	7.20%
PORTOFINO	268,967	250,674	7.30%	244,316	10.09%	244,314	10.09%	N/A	N/A