

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4804	6 Months Ago 4717	Change from 4804	1 Yr Ago 4704	Change from 4804	2 Yrs Ago 4604	Change from 4804	3 Yrs Ago 4504	Change from 4804
250 PF CPE	558,925	550,110	1.60%	560,303	-0.25%	589,695	-5.22%	574,783	-2.76%
250 GTE	380,765	402,940	-5.50%	379,726	0.27%	372,839	2.13%	385,335	-1.19%
250 GTL	1,604,579	1,546,022	3.79%	1,576,865	1.76%	1,329,994	20.65%	1,510,492	6.23%
330 GT 2+2	276,317	276,069	0.09%	235,430	17.37%	226,460	22.02%	250,273	10.41%
275 GTB	2,122,016	2,082,743	1.89%	2,034,111	4.32%	1,936,859	9.56%	2,024,840	4.80%
330 GTC	599,285	563,833	6.29%	529,454	13.19%	503,726	18.97%	534,682	12.08%
275 GTB/4	3,016,540	2,452,018	23.02%	2,513,949	19.99%	2,649,060	13.87%	2,718,300	10.97%
365 GT 2+2	206,978	201,642	2.65%	196,340	5.42%	203,589	1.66%	231,436	-10.57%
365 GTB/4	664,837	581,174	14.40%	571,414	16.35%	557,357	19.28%	662,952	0.28%
365 GTC/4	236,270	235,360	0.39%	229,840	2.80%	229,470	2.96%	219,303	7.74%
365 GT4 2+2	73,384	58,078	26.35%	60,031	22.24%	74,608	-1.64%	75,791	-3.18%
365 GT4/BB	365,859	364,764	0.30%	333,050	9.85%	369,235	-0.91%	417,646	-12.40%
400 GT & A	45,185	42,628	6.00%	41,145	9.82%	34,516	30.91%	36,600	23.46%
512 BB	274,653	234,566	17.09%	236,598	16.08%	265,632	3.40%	272,768	0.69%
400i GT & A	57,140	58,944	-3.06%	52,970	7.87%	46,154	23.80%	50,363	13.46%
512 BBi	263,892	238,897	10.46%	232,322	13.59%	258,190	2.21%	261,288	1.00%
TESTAROSSA	180,090	176,916	1.79%	146,006	23.34%	116,683	54.34%	111,405	61.65%
412 GT & A	52,145	49,692	4.94%	53,021	-1.65%	58,590	-11.00%	58,229	-10.45%
512 TR	273,618	253,031	8.14%	214,280	27.69%	168,891	62.01%	191,064	43.21%
456 GT	64,349	58,353	10.28%	56,386	14.12%	49,687	29.51%	47,118	36.57%
F512 M	402,292	313,000	28.53%	298,503	34.77%	315,707	27.43%	407,578	-1.30%
F50	3,657,211	3,170,617	15.35%	2,770,513	32.00%	2,315,845	57.92%	2,172,873	68.31%
550 MARANELLO	154,355	147,192	4.87%	113,489	36.01%	114,618	34.67%	111,069	38.97%
550 BARCETTA	378,920	334,120	13.41%	318,030	19.15%	320,484	18.23%	333,125	13.75%
456M GT & A	78,493	73,185	7.25%	68,171	15.14%	64,883	20.98%	57,202	37.22%
575M MARANELLO	154,770	143,468	7.88%	137,490	12.57%	128,249	20.68%	128,527	20.42%
ENZO	3,203,689	2,846,827	12.54%	2,612,099	22.65%	2,651,814	20.81%	2,619,271	22.31%
612 SCAGLIETTI	130,241	134,241	-2.98%	136,049	-4.27%	129,492	0.58%	128,721	1.18%
SUPERAMERICA	393,502	601,222	-34.55%	398,316	-1.21%	583,227	-32.53%	411,549	-4.39%
599 GTB FIORANO	199,963	193,664	3.25%	189,007	5.80%	171,179	16.82%	181,332	10.27%
FF	152,083	151,016	0.71%	137,801	10.36%	135,491	12.25%	152,059	0.02%
F12berlinetta	250,894	247,091	1.54%	233,172	7.60%	221,456	13.29%	235,080	6.73%
GTC4Lusso	261,408	261,933	-0.20%	248,228	5.31%	230,141	13.59%	258,492	1.13%
812 SUPERFAST	420,267	417,440	0.68%	372,019	12.97%	362,588	15.91%	397,601	5.70%
246 GT	382,458	304,394	25.65%	302,111	26.60%	306,561	24.76%	320,008	19.52%
246 GTS	492,239	381,722	28.95%	348,768	41.14%	345,706	42.39%	365,075	34.83%
308 GT4	66,014	64,186	2.85%	51,450	28.31%	51,562	28.03%	50,773	30.02%
308 GTB FG	181,571	163,202	11.26%	162,533	11.71%	161,744	12.26%	172,000	5.56%
308 GTB	99,116	91,516	8.30%	76,660	29.29%	65,345	51.68%	62,379	58.89%
308 GTS	74,814	65,264	14.63%	64,316	16.32%	63,239	18.30%	61,862	20.94%
308 GTSi	69,681	63,359	9.98%	59,508	17.10%	60,971	14.29%	59,315	17.48%
308 GTS QV	98,393	73,938	33.08%	74,467	32.13%	66,658	47.61%	75,710	29.96%
328 GTB	105,727	99,621	6.13%	96,840	9.18%	89,573	18.03%	92,603	14.17%
328 GTS	116,355	108,223	7.51%	99,215	17.28%	90,703	28.28%	91,955	26.53%
3.2 MON CAB	46,883	44,653	4.99%	41,194	13.81%	40,119	16.86%	37,758	24.17%
F40	2,597,832	1,944,800	33.58%	1,720,449	51.00%	1,397,990	85.83%	1,310,512	98.23%
MON T CAB	48,189	49,842	-3.32%	44,780	7.61%	47,411	1.64%	45,254	6.49%
348 TB	79,493	66,950	18.73%	67,682	17.45%	61,584	29.08%	54,996	44.54%
348 TS	85,989	67,864	26.71%	68,572	25.40%	60,856	41.30%	57,585	49.33%
348 SPIDER	66,023	61,141	7.98%	59,619	10.74%	62,623	5.43%	63,865	3.38%
355 BERLINETTA	87,071	83,298	4.53%	78,774	10.53%	70,738	23.09%	71,548	21.70%
355 GTS	95,432	87,752	8.75%	84,574	12.84%	76,494	24.76%	73,758	29.39%
355 SPIDER	108,032	94,607	14.19%	90,504	19.37%	83,107	29.99%	76,319	41.55%
360 MODENA	79,832	70,173	13.76%	67,924	17.53%	66,417	20.20%	65,329	22.20%
360 SPIDER	95,310	88,506	7.69%	84,390	12.94%	81,311	17.22%	84,080	13.36%
CHALLENGE STRADALE	241,176	180,854	33.35%	197,789	21.94%	176,680	36.50%	194,393	24.07%
F430	143,069	137,024	4.41%	126,792	12.84%	127,269	12.41%	137,845	3.79%
F430 SPIDER	162,858	157,647	3.31%	141,812	14.84%	146,312	11.31%	152,976	6.46%
430 SCUDERIA	241,046	222,291	8.44%	195,050	23.58%	200,932	19.96%	201,278	19.76%
SCUDERIA SPIDER 16M	323,681	317,712	1.88%	289,328	11.87%	267,770	20.88%	286,476	12.99%
CALIFORNIA	114,316	114,076	0.21%	114,554	-0.21%	98,164	16.45%	106,797	7.04%
458 ITALIA	201,364	193,105	4.28%	176,795	13.90%	162,460	23.95%	171,945	17.11%
458 SPIDER	243,131	232,014	4.79%	210,790	15.34%	195,887	24.12%	202,628	19.99%
CALIFORNIA T	166,349	173,804	-4.29%	169,067	-1.61%	150,749	10.35%	160,354	3.74%
488 GTB	282,276	283,300	-0.36%	260,840	8.22%	237,210	19.00%	251,532	12.22%
488 SPIDER	320,498	325,839	-1.64%	305,876	4.78%	279,240	14.78%	296,096	8.24%
PORTOFINO	258,832	269,426	-3.93%	251,922	2.74%	237,308	9.07%	245,550	5.41%
GTC4LussoT	217,059	225,584	-3.78%	215,378	0.78%	206,000	5.37%	229,165	-5.28%
F8 TRIBUTO	405,707	407,798	-0.51%	378,320	7.24%	392,875	3.27%	N/A	N/A