

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4904	6 Months Ago 4816	Change from 4904	1 Yr Ago 4804	Change from 4904	2 Yrs Ago 4704	Change from 4904	3 Yrs Ago 4604	Change from 4904
250 PF CPE	591,547	570,563	3.68%	558,925	5.84%	560,303	5.58%	589,695	0.31%
250 GTE	430,316	431,886	-0.36%	380,765	13.01%	379,726	13.32%	372,839	15.42%
250 GTL	1,697,250	1,653,293	2.66%	1,604,579	5.78%	1,576,865	7.63%	1,329,994	27.61%
330 GT 2+2	319,974	268,642	19.11%	276,317	15.80%	235,430	35.91%	226,460	41.29%
275 GTB	2,393,660	2,153,238	11.17%	2,122,016	12.80%	2,034,111	17.68%	1,936,859	23.58%
330 GTC	559,529	625,630	-10.57%	599,285	-6.63%	529,454	5.68%	503,726	11.08%
275 GTB/4	3,296,150	2,927,388	12.60%	3,016,540	9.27%	2,513,949	31.11%	2,649,060	24.43%
365 GT 2+2	236,848	222,162	6.61%	206,978	14.43%	196,340	20.63%	203,589	16.34%
365 GTB/4	629,025	650,205	-3.26%	664,837	-5.39%	571,414	10.08%	557,357	12.86%
365 GTC/4	257,669	239,255	7.70%	236,270	9.06%	229,840	12.11%	229,470	12.29%
365 GT4 2+2	74,642	71,965	3.72%	73,384	1.71%	60,031	24.34%	74,608	0.05%
365 GT4/BB	373,558	362,794	2.97%	365,859	2.10%	333,050	12.16%	369,235	1.17%
512 BB	272,686	267,018	2.12%	274,653	-0.72%	236,598	15.25%	265,632	2.66%
400i GT & A	62,642	57,537	8.87%	57,140	9.63%	52,970	18.26%	46,154	35.72%
512 BBi	282,176	270,360	4.37%	263,892	6.93%	232,322	21.46%	258,190	9.29%
TESTAROSSA	175,444	173,256	1.26%	180,090	-2.58%	146,006	20.16%	116,683	50.36%
412 GT & A	55,232	53,192	3.84%	52,145	5.92%	53,021	4.17%	58,590	-5.73%
512 TR	287,419	269,633	6.60%	273,618	5.04%	214,280	34.13%	168,891	70.18%
456 GT	62,190	65,158	-4.56%	64,349	-3.36%	56,386	10.29%	49,687	25.16%
F512 M	610,100	548,929	11.14%	402,292	51.66%	298,503	104.39%	315,707	93.25%
F50	4,155,290	4,139,192	0.39%	3,657,211	13.62%	2,770,513	49.98%	2,315,845	79.43%
550 MARANELLO	181,344	176,569	2.70%	154,355	17.49%	113,489	59.79%	114,618	58.22%
550 BARCETTA	377,921	386,955	-2.33%	378,920	-0.26%	318,030	18.83%	320,484	17.92%
456M GT & A	75,231	76,965	-2.25%	78,493	-4.16%	68,171	10.36%	64,883	15.95%
575M MARANELLO	161,191	157,789	2.16%	154,770	4.15%	137,490	17.24%	128,249	25.69%
ENZO	3,837,118	3,643,326	5.32%	3,203,689	19.77%	2,612,099	46.90%	2,651,814	44.70%
612 SCAGLIETTI	153,342	129,440	18.47%	130,241	17.74%	136,049	12.71%	129,492	18.42%
SUPERAMERICA	350,098	335,893	4.23%	393,502	-11.03%	398,316	-12.11%	583,227	-39.97%
599 GTB FIORANO	217,497	213,676	1.79%	199,963	8.77%	189,007	15.07%	171,179	27.06%
FF	137,880	142,342	-3.13%	152,083	-9.34%	137,801	0.06%	135,491	1.76%
F12berlinetta	242,156	248,678	-2.62%	250,894	-3.48%	233,172	3.85%	221,456	9.35%
GTC4Lusso	233,466	254,862	-8.40%	261,408	-10.69%	248,228	-5.95%	230,141	1.44%
812 SUPERFAST	392,871	418,302	-6.08%	420,267	-6.52%	372,019	5.61%	362,588	8.35%
246 GT	462,797	462,308	0.11%	382,458	21.01%	302,111	53.19%	306,561	50.96%
246 GTS	504,099	496,519	1.53%	492,239	2.41%	348,768	44.54%	345,706	45.82%
308 GT4	63,891	65,699	-2.75%	66,014	-3.22%	51,450	24.18%	51,562	23.91%
308 GTB FG	228,588	204,770	11.63%	181,571	25.89%	162,533	40.64%	161,744	41.33%
308 GTB	118,881	125,361	-5.17%	99,116	19.94%	76,660	55.08%	65,345	81.93%
308 GTS	95,841	83,825	14.33%	74,814	28.11%	64,316	49.02%	63,239	51.55%
308 GTS QV	88,374	92,721	-4.69%	98,393	-10.18%	74,467	18.68%	66,658	32.58%
328 GTB	110,726	108,826	1.75%	105,727	4.73%	96,840	14.34%	89,573	23.62%
328 GTS	122,062	122,096	-0.03%	116,355	4.90%	99,215	23.03%	90,703	34.57%
3.2 MON CAB	50,978	49,881	2.20%	46,883	8.73%	41,194	23.75%	40,119	27.07%
F40	2,928,510	2,684,475	9.09%	2,597,832	12.73%	1,720,449	70.22%	1,397,990	109.48%
MON T CAB	58,661	53,427	9.80%	48,189	21.73%	44,780	31.00%	47,411	23.73%
348 TB	79,375	82,395	-3.67%	79,493	-0.15%	67,682	17.28%	61,584	28.89%
348 TS	88,952	88,472	0.54%	85,989	3.45%	68,572	29.72%	60,856	46.17%
348 SPIDER	77,472	68,008	13.92%	66,023	17.34%	59,619	29.95%	62,623	23.71%
355 BERLINETTA	94,735	92,095	2.87%	87,071	8.80%	78,774	20.26%	70,738	33.92%
355 GTS	102,841	100,179	2.66%	95,432	7.76%	84,574	21.60%	76,494	34.44%
355 SPIDER	114,216	111,847	2.12%	108,032	5.72%	90,504	26.20%	83,107	37.43%
360 MODENA	73,504	78,184	-5.99%	79,832	-7.93%	67,924	8.22%	66,417	10.67%
360 SPIDER	90,715	88,488	2.52%	95,310	-4.82%	84,390	7.49%	81,311	11.57%
CHALLENGE STRADALE	197,902	184,727	7.13%	241,176	-17.94%	197,789	0.06%	176,680	12.01%
F430	136,584	143,569	-4.87%	143,069	-4.53%	126,792	7.72%	127,269	7.32%
F430 SPIDER	162,697	161,928	0.47%	162,858	-0.10%	141,812	14.73%	146,312	11.20%
430 SCUDERIA	246,883	241,871	2.07%	241,046	2.42%	195,050	26.57%	200,932	22.87%
SCUDERIA SPIDER 16M	317,301	319,147	-0.58%	323,681	-1.97%	289,328	9.67%	267,770	18.50%
CALIFORNIA	111,327	110,986	0.31%	114,316	-2.61%	114,554	-2.82%	98,164	13.41%
458 ITALIA	185,486	191,618	-3.20%	201,364	-7.89%	176,795	4.92%	162,460	14.17%
458 SPIDER	222,040	231,832	-4.22%	243,131	-8.67%	210,790	5.34%	195,887	13.35%
CALIFORNIA T	156,088	166,309	-6.15%	166,349	-6.17%	169,067	-7.68%	150,749	3.54%
488 GTB	264,077	272,281	-3.01%	282,276	-6.45%	260,840	1.24%	237,210	11.33%
488 SPIDER	293,593	309,929	-5.27%	320,498	-8.39%	305,876	-4.02%	279,240	5.14%
PORTOFINO	232,431	251,984	-7.76%	258,832	-10.20%	251,922	-7.74%	237,308	-2.06%
GTC4LussoT	203,820	206,327	-1.22%	217,059	-6.10%	215,378	-5.37%	206,000	-1.06%
F8 TRIBUTO	377,509	398,089	-5.17%	405,707	-6.95%	378,320	-0.21%	392,875	-3.91%
ROMA	235,027	248,167	-5.29%	258,577	-9.11%	291,606	-19.40%	N/A	N/A
F8SPIDER	461,789	507,826	-9.07%	532,130	-13.22%	493,313	-6.39%	N/A	N/A