

## FERRARI MARKET LETTER ASKING PRICE INDEX

	Now	6 Months Ago		1 Yr Ago		2 Yrs Ago		3 Yrs Ago	
	4912	4824	Change from 4912	4812	Change from 4912	4712	Change from 4912	4612	Change from 4912
250 PF CPE	595,412	597,271	-0.31%	569,665	4.52%	551,841	7.90%	596,306	-0.15%
250 GTE	403,654	425,502	-5.13%	427,084	-5.49%	386,923	4.32%	379,379	6.40%
250 GTL	1,626,273	1,695,542	-4.09%	1,652,592	-1.59%	1,559,762	4.26%	1,307,554	24.38%
330 GT 2+2	331,510	289,383	14.56%	267,466	23.94%	251,008	32.07%	227,975	45.42%
275 GTB	2,611,344	2,313,929	12.85%	2,151,196	21.39%	2,052,675	27.22%	1,909,530	36.75%
330 GTC	574,781	572,416	0.41%	615,589	-6.63%	542,431	5.96%	510,843	12.52%
275 GTB/4	3,370,690	3,125,442	7.85%	2,917,750	15.52%	2,478,737	35.98%	2,441,682	38.05%
365 GT 2+2	219,483	227,044	-3.33%	218,782	0.32%	205,312	6.90%	197,876	10.92%
365 GTB/4	613,301	637,653	-3.82%	643,545	-4.70%	572,711	7.09%	556,316	10.24%
365 GTC/4	262,667	255,331	2.87%	243,528	7.86%	238,250	10.25%	229,431	14.49%
365 GT4 2+2	74,805	74,368	0.59%	71,805	4.18%	56,498	32.40%	70,978	5.39%
365 GT4/BB	356,759	378,136	-5.65%	368,044	-3.07%	348,060	2.50%	366,461	-2.65%
512 BB	295,158	267,288	10.43%	271,170	8.85%	236,620	24.74%	244,427	20.76%
400i GT & A	63,215	56,698	11.49%	58,329	8.38%	53,457	18.25%	46,556	35.78%
512 BBi	273,358	272,041	0.48%	264,278	3.44%	237,565	15.07%	248,446	10.03%
TESTAROSSA	177,921	176,102	1.03%	176,390	0.87%	159,997	11.20%	119,108	49.38%
412 GT & A	65,126	52,789	23.37%	53,333	22.11%	49,544	31.45%	52,594	23.83%
512 TR	300,200	277,524	8.17%	268,998	11.60%	248,114	20.99%	169,131	77.50%
456 GT	57,803	63,629	-9.16%	65,269	-11.44%	57,243	0.98%	50,436	14.61%
F512 M	635,821	548,211	15.98%	530,350	19.89%	323,727	96.41%	300,293	111.73%
F50	4,324,926	3,928,831	10.08%	4,144,989	4.34%	2,994,315	44.44%	2,175,936	98.76%
550 MARANELLO	194,429	176,780	9.98%	177,087	9.79%	119,493	62.71%	130,925	48.50%
550 BARCETTA	374,993	391,792	-4.29%	385,234	-2.66%	324,297	15.63%	313,036	19.79%
456M GT & A	71,236	76,576	-6.97%	76,689	-7.11%	70,400	1.19%	65,446	8.85%
575M MARANELLO	162,893	160,964	1.20%	157,986	3.11%	141,709	14.95%	128,071	27.19%
ENZO	4,221,244	3,708,707	13.82%	3,585,526	17.73%	2,705,776	56.01%	2,535,921	66.46%
612 SCAGLIETTI	176,825	124,053	42.54%	130,899	35.09%	137,572	28.53%	134,277	31.69%
SUPERAMERICA	392,672	317,945	23.50%	351,300	11.78%	509,500	-22.93%	496,331	-20.89%
599 GTB FIORANO	224,169	216,433	3.57%	214,960	4.28%	192,631	16.37%	180,669	24.08%
FF	136,606	139,843	-2.31%	144,458	-5.44%	144,307	-5.34%	132,481	3.11%
F12berlinetta	240,854	247,646	-2.74%	248,969	-3.26%	238,963	0.79%	220,404	9.28%
GTC4Lusso	228,207	236,180	-3.38%	258,454	-11.70%	257,306	-11.31%	232,916	-2.02%
812 SUPERFAST	379,120	398,714	-4.91%	425,467	-10.89%	392,915	-3.51%	354,856	6.84%
246 GT	424,502	456,777	-7.07%	435,826	-2.60%	283,479	49.75%	284,980	48.96%
246 GTS	523,213	484,978	7.88%	504,766	3.65%	363,377	43.99%	330,648	58.24%
308 GT4	64,353	65,519	-1.78%	66,169	-2.74%	56,382	14.14%	56,307	14.29%
308 GTB FG	231,310	223,290	3.59%	200,075	15.61%	160,673	43.96%	155,275	48.97%
308 GTB	104,044	115,323	-9.78%	125,417	-17.04%	80,019	30.02%	67,467	54.21%
308 GTS	85,492	85,175	0.37%	83,600	2.26%	64,564	32.41%	63,763	34.08%
308 GTS QV	89,388	89,695	-0.34%	93,383	-4.28%	71,715	24.64%	63,788	40.13%
328 GTB	112,666	109,660	2.74%	108,493	3.85%	96,706	16.50%	88,497	27.31%
328 GTS	114,437	122,623	-6.68%	120,499	-5.03%	102,826	11.29%	90,815	26.01%
3.2 MON CAB	52,364	49,785	5.18%	50,008	4.71%	43,290	20.96%	39,419	32.84%
F40	3,211,637	2,648,633	21.26%	2,678,721	19.89%	1,950,741	64.64%	1,400,236	129.36%
MON T CAB	65,756	53,174	23.66%	53,317	23.33%	45,447	44.69%	45,451	44.67%
348 TB	69,956	82,097	-14.79%	82,412	-15.11%	65,153	7.37%	63,077	10.91%
348 TS	88,514	89,420	-1.01%	89,335	-0.92%	68,548	29.13%	61,042	45.01%
348 SPIDER	82,383	66,100	24.63%	66,608	23.68%	60,579	35.99%	58,438	40.98%
355 BERLINETTA	94,681	96,371	-1.75%	90,131	5.05%	78,462	20.67%	75,394	25.58%
355 GTS	102,572	105,240	-2.54%	99,961	2.61%	84,815	20.94%	78,476	30.70%
355 SPIDER	108,568	116,321	-6.67%	117,693	-7.75%	94,461	14.93%	87,241	24.45%
360 MODENA	64,967	78,680	-17.43%	80,756	-19.55%	72,114	-9.91%	63,710	1.97%
360 SPIDER	87,124	91,118	-4.38%	93,083	-6.40%	85,844	1.49%	80,173	8.67%
CHALLENGE STRADALE	229,885	193,980	18.51%	201,606	14.03%	173,963	32.15%	162,096	41.82%
F430	133,309	140,953	-5.42%	144,534	-7.77%	129,733	2.76%	123,487	7.95%
F430 SPIDER	157,091	163,572	-3.96%	162,268	-3.19%	149,161	5.32%	146,919	6.92%
430 SCUDERIA	251,130	237,464	5.75%	241,645	3.93%	203,650	23.31%	196,241	27.97%
SCUDERIA SPIDER 16M	332,809	319,561	4.15%	317,823	4.72%	318,651	4.44%	268,452	23.97%
CALIFORNIA	108,046	109,660	-1.47%	112,456	-3.92%	113,124	-4.49%	100,378	7.64%
458 ITALIA	182,579	188,490	-3.14%	192,401	-5.10%	183,777	-0.65%	160,091	14.05%
458 SPIDER	210,177	225,120	-6.64%	231,937	-9.38%	217,546	-3.39%	197,336	6.51%
CALIFORNIA T	151,787	159,369	-4.76%	168,326	-9.83%	168,040	-9.67%	147,620	2.82%
488 GTB	257,790	266,122	-3.13%	277,760	-7.19%	270,494	-4.70%	236,699	8.91%
488 SPIDER	287,859	298,108	-3.44%	314,093	-8.35%	315,567	-8.78%	281,321	2.32%
PORTOFINO	227,736	242,002	-5.89%	254,276	-10.44%	261,013	-12.75%	237,120	-3.96%
GTC4LussoT	201,025	210,965	-4.71%	207,535	-3.14%	218,525	-8.01%	209,077	-3.85%
F8TRIBUTO	358,356	388,655	-7.80%	400,962	-10.63%	388,276	-7.71%	373,576	-4.07%
ROMA	228,270	241,200	-5.36%	253,220	-9.85%	304,077	-24.93%	N/A	N/A
F8SPIDER	449,621	469,812	-4.30%	522,828	-14.00%	504,096	-10.81%	N/A	N/A