

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	Now	6 Months Ago		1 Yr Ago		2 Yrs Ago		3 Yrs Ago	
	4908	4820	Change from 4908	4808	Change from 4908	4708	Change from 4908	4608	Change from 4908
250 PF CPE	593,818	579,373	2.49%	566,192	4.88%	555,390	6.92%	597,600	-0.63%
250 GTE	427,515	429,978	-0.57%	405,615	5.40%	383,026	11.62%	374,849	14.05%
250 GTL	1,656,634	1,660,559	-0.24%	1,631,903	1.52%	1,560,533	6.16%	1,292,686	28.15%
330 GT 2+2	330,056	272,583	21.08%	269,505	22.47%	237,442	39.00%	226,685	45.60%
275 GTB	2,547,241	2,210,414	15.24%	2,116,804	20.33%	2,034,248	25.22%	1,916,792	32.89%
330 GTC	567,103	607,272	-6.61%	612,086	-7.35%	532,192	6.56%	510,200	11.15%
275 GTB/4	3,395,782	3,005,538	12.98%	2,870,562	18.30%	2,468,023	37.59%	2,521,853	34.65%
365 GT 2+2	239,179	224,407	6.58%	215,125	11.18%	200,606	19.23%	197,371	21.18%
365 GTB/4	607,577	638,409	-4.83%	651,344	-6.72%	569,828	6.62%	558,088	8.87%
365 GTC/4	262,063	247,203	6.01%	237,040	10.56%	233,538	12.21%	230,321	13.78%
365 GT4 2+2	74,762	74,065	0.94%	73,755	1.37%	57,562	29.88%	71,603	4.41%
365 GT4/BB	356,993	371,735	-3.97%	368,677	-3.17%	334,039	6.87%	374,985	-4.80%
512 BB	290,528	266,928	8.84%	276,001	5.26%	231,558	25.47%	245,946	18.13%
400i GT & A	64,881	55,836	16.20%	57,575	12.69%	50,962	27.31%	45,258	43.36%
512 BBi	280,734	271,907	3.25%	262,993	6.75%	231,988	21.01%	251,853	11.47%
TESTAROSSA	177,199	176,895	0.17%	179,714	-1.40%	152,357	16.31%	116,235	52.45%
412 GT & A	61,551	53,122	15.87%	52,920	16.31%	50,659	21.50%	48,905	25.86%
512 TR	297,764	273,072	9.04%	266,414	11.77%	238,762	24.71%	164,215	81.33%
456 GT	60,789	64,239	-5.37%	64,589	-5.88%	56,532	7.53%	49,325	23.24%
F512 M	649,935	548,089	18.58%	432,107	50.41%	319,772	103.25%	310,788	109.12%
F50	4,320,489	4,059,451	6.43%	3,927,309	10.01%	2,897,561	49.11%	2,255,887	91.52%
550 MARANELLO	188,213	175,970	6.96%	167,543	12.34%	112,166	67.80%	132,464	42.09%
550 BARCETTA	372,831	388,485	-4.03%	376,502	-0.98%	319,006	16.87%	317,133	17.56%
456M GT & A	73,173	76,781	-4.70%	77,855	-6.01%	68,736	6.46%	65,634	11.49%
575M MARANELLO	162,279	160,806	0.92%	160,903	0.86%	139,532	16.30%	127,703	27.08%
ENZO	4,166,822	3,668,700	13.58%	3,328,083	25.20%	2,629,200	58.48%	2,602,794	60.09%
612 SCAGLIETTI	182,493	126,030	44.80%	130,516	39.82%	132,552	37.68%	130,643	39.69%
SUPERAMERICA	376,158	324,250	16.01%	362,553	3.75%	449,719	-16.36%	531,655	-29.25%
599 GTB FIORANO	218,950	213,703	2.46%	212,057	3.25%	190,668	14.83%	174,286	25.63%
FF	138,463	140,570	-1.50%	149,511	-7.39%	141,194	-1.93%	133,337	3.84%
F12berlinetta	241,681	248,668	-2.81%	251,173	-3.78%	235,887	2.46%	220,868	9.42%
GTC4Lusso	231,351	244,891	-5.53%	262,444	-11.85%	252,214	-8.27%	230,533	0.35%
812 SUPERFAST	386,913	408,381	-5.26%	428,389	-9.68%	380,797	1.61%	358,202	8.02%
246 GT	469,888	462,247	1.65%	432,311	8.69%	286,408	64.06%	292,129	60.85%
246 GTS	528,544	494,516	6.88%	522,126	1.23%	346,101	52.71%	334,650	57.94%
308 GT4	63,454	65,610	-3.29%	66,241	-4.21%	52,848	20.07%	54,026	17.45%
308 GTB FG	231,186	213,773	8.15%	195,997	17.95%	157,380	46.90%	157,934	46.38%
308 GTB	124,175	126,641	-1.95%	118,027	5.21%	76,925	61.42%	66,913	85.58%
308 GTS	95,042	83,665	13.60%	84,465	12.52%	64,497	47.36%	64,796	46.68%
308 GTS QV	85,227	90,848	-6.19%	100,157	-14.91%	70,647	20.64%	65,589	29.94%
328 GTB	112,099	109,493	2.38%	108,924	2.91%	96,752	15.86%	88,469	26.71%
328 GTS	118,626	124,163	-4.46%	118,493	0.11%	100,742	17.75%	90,546	31.01%
3.2 MON CAB	50,673	49,957	1.43%	49,323	2.74%	41,971	20.73%	39,721	27.57%
F40	3,197,247	2,706,288	18.14%	2,722,069	17.46%	1,858,689	72.02%	1,398,021	128.70%
MON T CAB	65,068	53,525	21.57%	52,827	23.17%	43,533	49.47%	44,027	47.79%
348 TB	70,832	81,998	-13.62%	82,092	-13.72%	67,766	4.52%	64,045	10.60%
348 TS	87,929	89,179	-1.40%	88,218	-0.33%	68,217	28.90%	61,593	42.76%
348 SPIDER	85,895	67,287	27.65%	65,383	31.37%	59,811	43.61%	58,802	46.07%
355 BERLINETTA	94,108	95,878	-1.85%	89,343	5.33%	76,758	22.60%	74,545	26.24%
355 GTS	100,811	102,868	-2.00%	99,008	1.82%	84,458	19.36%	78,487	28.44%
355 SPIDER	112,240	113,776	-1.35%	114,123	-1.65%	92,770	20.99%	85,756	30.88%
360 MODENA	87,920	78,947	11.37%	80,593	9.09%	71,605	22.78%	65,813	33.59%
360 SPIDER	89,295	82,044	8.84%	93,038	-4.02%	85,213	4.79%	81,320	9.81%
CHALLENGE STRADALE	205,975	189,273	8.82%	237,901	-13.42%	177,839	15.82%	175,316	17.49%
F430	133,081	142,765	-6.78%	144,777	-8.08%	128,553	3.52%	124,082	7.25%
F430 SPIDER	160,951	161,844	-0.55%	163,820	-1.75%	144,646	11.27%	147,005	9.49%
430 SCUDERIA	251,222	239,969	4.69%	241,040	4.22%	195,178	28.71%	202,854	23.84%
SCUDERIA SPIDER 16M	328,966	320,160	2.75%	319,462	2.98%	299,971	9.67%	266,709	23.34%
CALIFORNIA	111,000	109,477	1.39%	114,042	-2.67%	113,754	-2.42%	98,442	12.76%
458 ITALIA	183,487	190,110	-3.48%	195,890	-6.33%	179,189	2.40%	160,852	14.07%
458 SPIDER	216,084	226,750	-4.70%	238,622	-9.45%	210,585	2.61%	197,662	9.32%
CALIFORNIA T	153,718	160,461	-4.20%	167,673	-8.32%	167,753	-8.37%	148,104	3.79%
488 GTB	260,938	267,077	-2.30%	282,344	-7.58%	263,713	-1.05%	235,920	10.60%
488 SPIDER	290,106	304,246	-4.65%	320,160	-9.39%	310,168	-6.47%	279,352	3.85%
PORTOFINO	226,019	248,726	-9.13%	253,361	-10.79%	255,351	-11.49%	235,432	-4.00%
GTC4LussoT	201,489	210,667	-4.36%	208,805	-3.50%	214,683	-6.15%	207,319	-2.81%
F8TRIBUTO	369,575	393,993	-6.20%	403,385	-8.38%	378,892	-2.46%	388,104	-4.77%
ROMA	229,232	242,653	-5.53%	255,952	-10.44%	296,892	-22.79%	N/A	N/A
F8SPIDER	455,255	481,618	-5.47%	530,479	-14.18%	460,400	-1.12%	N/A	N/A