

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4901	6 Months Ago 4813	Change from 4901	1 Yr Ago 4801	Change from 4901	2 Yrs Ago 4701	Change from 4901	3 Yrs Ago 4601	Change from 4901
250 PF CPE	599,198	570,338	5.06%	552,657	8.42%	574,967	4.21%	569,666	5.18%
250 GTE	425,836	427,449	-0.38%	398,530	6.85%	380,945	11.78%	375,649	13.36%
250 GTL	1,698,143	1,652,131	2.79%	1,587,925	6.94%	1,565,653	8.46%	1,528,951	11.07%
330 GT 2+2	298,212	267,596	11.44%	281,813	5.82%	235,840	26.45%	234,289	27.28%
275 GTB	2,329,190	2,151,874	8.24%	2,191,715	6.27%	2,014,383	15.63%	2,004,434	16.20%
330 GTC	567,953	618,143	-8.12%	596,239	-4.74%	526,182	7.94%	516,896	9.88%
275 GTB/4	3,162,006	2,915,406	8.46%	3,289,865	-3.89%	2,511,216	25.92%	2,842,775	11.23%
365 GT 2+2	229,765	219,633	4.61%	200,428	14.64%	198,812	15.57%	209,543	9.65%
365 GTB/4	636,553	646,288	-1.51%	661,946	-3.84%	568,517	11.97%	572,320	11.22%
365 GTC/4	255,618	243,780	4.86%	239,386	6.78%	232,068	10.15%	226,143	13.03%
365 GT4 2+2	74,462	71,294	4.44%	72,743	2.36%	64,584	15.29%	86,751	-14.17%
365 GT4/BB	378,368	366,799	3.15%	366,775	3.16%	340,565	11.10%	353,498	7.04%
512 BB	268,383	270,019	-0.61%	269,048	-0.25%	241,166	11.29%	315,128	-14.83%
400i GT & A	58,054	58,328	-0.47%	57,100	1.67%	59,212	-1.96%	47,472	22.29%
512 BBi	274,126	265,971	3.07%	262,307	4.51%	235,785	16.26%	260,870	5.08%
TESTAROSSA	176,011	174,134	1.08%	179,349	-1.86%	133,797	31.55%	124,416	41.47%
412 GT & A	53,058	53,353	-0.55%	52,842	0.41%	54,424	-2.51%	67,148	-20.98%
512 TR	279,406	268,766	3.96%	283,282	-1.37%	193,497	44.40%	182,191	53.36%
456 GT	63,266	65,331	-3.16%	61,990	2.06%	55,029	14.97%	49,381	28.12%
F512 M	561,835	548,069	2.51%	395,833	41.94%	310,079	81.19%	320,734	75.17%
F50	3,976,065	4,138,379	-3.92%	3,397,075	17.04%	2,487,654	59.83%	2,324,159	71.08%
550 MARANELLO	177,417	177,565	-0.08%	160,345	10.65%	119,154	48.90%	110,130	61.10%
550 BARCETTA	388,821	387,592	0.32%	377,822	2.91%	320,345	21.38%	314,731	23.54%
456M GT & A	76,391	76,732	-0.44%	75,062	1.77%	67,874	12.55%	65,975	15.79%
575M MARANELLO	160,866	157,795	1.95%	146,344	9.92%	135,703	18.54%	128,155	25.52%
ENZO	3,712,639	3,628,326	2.32%	3,197,180	16.12%	2,622,674	41.56%	2,675,370	38.77%
612 SCAGLIETTI	127,374	130,650	-2.51%	133,285	-4.43%	135,119	-5.73%	150,821	-15.55%
SUPERAMERICA	324,239	347,983	-6.82%	450,252	-27.99%	342,056	-5.21%	594,680	-45.48%
599 GTB FIORANO	216,426	214,958	0.68%	194,389	11.34%	186,902	15.80%	175,622	23.23%
FF	139,165	143,851	-3.26%	151,728	-8.28%	135,641	2.60%	136,953	1.62%
F12berlinetta	246,459	248,623	-0.87%	250,417	-1.58%	230,435	6.95%	222,532	10.75%
GTC4Lusso	235,261	257,685	-8.70%	260,028	-9.52%	245,348	-4.11%	234,008	0.54%
812 Superfast	397,208	424,261	-6.38%	411,778	-3.54%	367,261	8.15%	364,881	8.86%
246 GT	458,444	442,212	3.67%	336,305	36.32%	293,737	56.07%	324,583	41.24%
246 GTS	487,962	497,576	-1.93%	452,628	7.81%	350,918	39.05%	373,886	30.51%
308 GT4	65,217	66,031	-1.23%	63,275	3.07%	51,838	25.81%	49,733	31.13%
308 GTB FG	224,551	201,640	11.36%	177,067	26.82%	163,199	37.59%	166,873	34.56%
308 GTB	113,159	125,427	-9.78%	93,031	21.64%	75,129	50.62%	64,441	75.60%
308 GTS	88,185	84,068	4.90%	63,413	39.06%	65,546	34.54%	61,534	43.31%
308 GTS QV	89,807	93,019	-3.45%	91,932	-2.31%	73,090	22.87%	66,128	35.81%
328 GTB	109,835	108,576	1.16%	100,564	9.22%	95,157	15.43%	90,779	20.99%
328 GTS	121,871	120,430	1.20%	113,743	7.15%	96,535	26.25%	90,293	34.97%
3.2 MON CAB	49,932	50,140	-0.41%	44,948	11.09%	41,775	19.53%	40,586	23.03%
F40	2,699,154	2,646,896	1.97%	2,430,417	11.06%	1,649,509	63.63%	1,424,127	89.53%
MON T CAB	54,188	53,348	1.57%	48,943	10.72%	46,195	17.30%	48,871	10.88%
348 TB	81,817	82,467	-0.79%	76,937	6.34%	64,902	26.06%	60,457	35.33%
348 TS	89,345	89,086	0.29%	82,603	8.16%	66,270	34.82%	58,790	51.97%
348 SPIDER	67,431	67,010	0.63%	68,545	-1.63%	58,688	14.90%	65,622	2.76%
355 BERLINETTA	96,085	90,239	6.48%	84,795	13.31%	78,613	22.23%	68,205	40.88%
355 GTS	104,756	100,309	4.43%	91,407	14.60%	83,197	25.91%	74,417	40.77%
355 SPIDER	115,664	116,528	-0.74%	101,423	14.04%	89,133	29.77%	79,968	44.64%
360 MODENA	77,948	80,161	-2.76%	76,123	2.40%	63,928	21.93%	64,508	20.83%
360 SPIDER	91,102	93,122	-2.17%	94,583	-3.68%	82,641	10.24%	80,067	13.78%
CHALLENGE STRADALE	197,797	193,779	2.07%	216,431	-8.61%	189,893	4.16%	175,178	12.91%
F430	140,489	144,192	-2.57%	141,183	-0.49%	121,185	15.93%	131,939	6.48%
F430 SPIDER	163,768	162,208	0.96%	161,177	1.61%	138,942	17.87%	152,222	7.58%
430 SCUDERIA	240,071	241,396	-0.55%	241,612	-0.64%	194,951	23.14%	192,599	24.65%
SCUDERIA SPIDER 16M	318,587	317,947	0.20%	326,534	-2.43%	285,636	11.54%	278,849	14.25%
CALIFORNIA	110,179	111,943	-1.58%	114,325	-3.63%	113,141	-2.62%	98,962	11.33%
458 ITALIA	187,738	191,895	-2.17%	202,212	-7.16%	171,130	9.70%	162,411	15.59%
458 SPIDER	225,101	231,846	-2.91%	241,279	-6.71%	209,172	7.62%	193,389	16.40%
CALIFORNIA T	159,237	168,194	-5.33%	168,946	-5.75%	167,616	-5.00%	150,083	6.10%
488 GTB	266,040	276,860	-3.91%	279,505	-4.82%	256,748	3.62%	239,122	11.26%
488 SPIDER	296,953	312,639	-5.02%	321,872	-7.74%	301,234	-1.42%	280,882	5.72%
GTC4Lusso T	209,133	253,796	-17.60%	223,265	-6.33%	206,858	1.10%	212,546	-1.61%
PORTOFINO	239,425	207,131	15.59%	264,946	-9.63%	248,840	-3.78%	242,178	-1.14%
F8 TRIBUTO	385,406	400,888	-3.86%	404,835	-4.80%	377,248	2.16%	393,000	-1.93%
ROMA	239,850	252,493	-5.01%	252,087	-4.85%	301,633	-20.48%	N/A	N/A
F8 SPIDER	467,773	521,539	-10.31%	540,937	-13.53%	489,419	-4.42%	N/A	N/A