

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4909</b>	<b>6 Months Ago 4821</b>	<b>Change from 4909</b>	<b>1 Yr Ago 4809</b>	<b>Change from 4909</b>	<b>2 Yrs Ago 4709</b>	<b>Change from 4909</b>	<b>3 Yrs Ago 4609</b>	<b>Change from 4909</b>
250 PF CPE	594,217	583,771	1.79%	566,972	4.81%	553,941	7.27%	598,090	-0.65%
250 GTE	420,882	428,617	-1.80%	414,997	1.42%	383,642	9.71%	374,277	12.45%
250 GTL	1,644,254	1,674,364	-1.80%	1,638,930	0.32%	1,560,533	5.36%	1,294,631	27.01%
330 GT 2+2	330,097	273,965	20.49%	269,263	22.59%	238,151	38.61%	226,994	45.42%
275 GTB	2,572,502	2,238,317	14.93%	2,128,207	20.88%	2,039,061	26.16%	1,916,682	34.22%
330 GTC	571,140	598,582	-4.58%	613,914	-6.97%	532,776	7.20%	511,411	11.68%
275 GTB/4	3,389,179	3,035,842	11.64%	2,886,586	17.41%	2,468,792	37.28%	2,510,667	34.99%
365 GT 2+2	233,383	224,911	3.77%	215,913	8.09%	202,091	15.48%	197,120	18.40%
365 GTB/4	606,453	636,661	-4.74%	649,639	-6.65%	570,012	6.39%	557,980	8.69%
365 GTC/4	263,201	249,872	5.33%	239,387	9.95%	235,611	11.71%	230,481	14.20%
365 GT4 2+2	74,774	74,143	0.85%	73,270	2.05%	56,562	32.20%	71,445	4.66%
365 GT4/BB	357,438	373,836	-4.39%	370,135	-3.43%	337,678	5.85%	373,613	-4.33%
512 BB	292,577	268,134	9.12%	274,772	6.48%	231,587	26.34%	246,148	18.86%
400i GT & A	64,265	55,532	15.73%	57,847	11.09%	51,054	25.88%	45,193	42.20%
512 BBi	278,855	271,894	2.56%	262,514	6.22%	232,944	19.71%	250,519	11.31%
TESTAROSSA	177,430	176,928	0.28%	179,091	-0.93%	152,901	16.04%	115,774	53.26%
412 GT & A	62,445	53,159	17.47%	53,051	17.71%	50,518	23.61%	49,887	25.17%
512 TR	298,405	274,237	8.81%	267,515	11.55%	240,026	24.32%	163,984	81.97%
456 GT	59,995	64,016	-6.28%	64,714	-7.29%	56,645	5.91%	48,992	22.46%
F512 M	648,413	548,211	18.28%	455,593	42.32%	323,364	100.52%	307,148	111.11%
F50	4,321,598	4,024,117	7.39%	3,989,696	8.32%	2,910,485	48.48%	2,231,903	93.63%
550 MARANELLO	189,389	176,348	7.40%	170,942	10.79%	112,001	69.10%	132,915	42.49%
550 BARCETTA	374,605	389,478	-3.82%	378,669	-1.07%	319,797	17.14%	315,529	18.72%
456M GT & A	72,621	76,672	-5.28%	76,963	-5.64%	68,816	5.53%	65,611	10.68%
575M MARANELLO	162,791	161,214	0.98%	160,319	1.54%	139,837	16.41%	127,472	27.71%
ENZO	4,180,428	3,679,863	13.60%	3,393,091	23.20%	2,638,385	58.45%	2,583,967	61.78%
612 SCAGLIETTI	181,036	124,980	44.85%	130,852	38.35%	131,736	37.42%	132,652	36.47%
SUPERAMERICA	382,717	319,573	19.76%	361,274	5.94%	455,039	-15.89%	516,435	-25.89%
599 GTB FIORANO	219,998	214,225	2.69%	213,445	3.07%	191,063	15.14%	176,669	24.53%
FF	139,069	140,147	-0.77%	148,525	-6.37%	141,591	-1.78%	133,123	4.47%
F12berlinetta	241,912	248,500	-2.65%	250,617	-3.47%	235,816	2.59%	220,968	9.48%
GTC4Lusso	229,881	241,912	-4.97%	261,675	-12.15%	252,891	-9.10%	231,686	-0.78%
812 SUPERFAST	384,049	406,029	-5.41%	427,892	-10.25%	382,600	0.38%	357,509	7.42%
246 GT	460,290	460,076	0.05%	432,165	6.51%	282,083	63.18%	290,929	58.21%
246 GTS	528,373	495,275	6.68%	517,577	2.09%	345,859	52.77%	333,971	58.21%
308 GT4	63,712	65,644	-2.94%	66,223	-3.79%	53,863	18.29%	54,909	16.03%
308 GTB FG	231,217	216,725	6.69%	196,915	17.42%	158,157	46.19%	157,474	46.83%
308 GTB	118,622	123,527	-3.97%	120,434	-1.50%	78,015	52.05%	67,610	75.45%
308 GTS	92,694	84,125	10.19%	84,158	10.14%	64,760	43.13%	64,549	43.60%
308 GTS QV	85,084	90,255	-5.73%	97,680	-12.90%	70,542	20.61%	65,056	30.79%
328 GTB	112,408	109,660	2.51%	108,757	3.36%	96,669	16.28%	88,241	27.39%
328 GTS	117,610	123,304	-4.62%	119,083	-1.24%	100,846	16.62%	90,628	29.77%
3.2 MON CAB	50,522	50,081	0.88%	49,503	2.06%	42,216	19.68%	39,688	27.30%
F40	3,201,038	2,696,615	18.71%	2,716,716	17.83%	1,886,669	69.67%	1,400,464	128.57%
MON T CAB	65,573	53,588	22.37%	52,980	23.77%	43,359	51.23%	43,305	51.42%
348 TB	69,706	81,906	-14.90%	82,180	-15.18%	67,288	3.59%	63,911	9.07%
348 TS	88,083	89,439	-1.52%	88,627	-0.61%	68,652	28.30%	60,801	44.87%
348 SPIDER	84,326	66,994	25.87%	65,472	28.80%	59,806	41.00%	58,306	44.63%
355 BERLINETTA	94,265	96,115	-1.92%	89,570	5.24%	76,333	23.49%	74,228	26.99%
355 GTS	101,074	103,615	-2.45%	99,202	1.89%	84,332	19.85%	78,679	28.46%
355 SPIDER	111,225	115,407	-3.62%	115,207	-3.46%	93,406	19.08%	86,097	29.19%
360 MODENA	66,316	78,669	-15.70%	80,915	-18.04%	71,683	-7.49%	65,220	1.68%
360 SPIDER	88,936	83,186	6.91%	92,870	-4.24%	85,192	4.39%	81,133	9.62%
CHALLENGE STRADALE	211,214	193,980	8.88%	229,313	-7.89%	173,041	22.06%	171,888	22.88%
F430	134,277	142,150	-5.54%	144,702	-7.20%	128,350	4.62%	124,035	8.26%
F430 SPIDER	160,329	162,082	-1.08%	163,363	-1.86%	145,065	10.52%	148,066	8.28%
430 SCUDERIA	251,075	239,047	5.03%	240,398	4.44%	195,172	28.64%	202,037	24.27%
SCUDERIA SPIDER 16M	332,574	320,165	3.88%	318,115	4.55%	306,084	8.65%	266,804	24.65%
CALIFORNIA	109,979	109,240	0.68%	113,660	-3.24%	113,334	-2.96%	98,879	11.23%
458 ITALIA	183,576	189,540	-3.15%	194,772	-5.75%	179,498	2.27%	160,543	14.35%
458 SPIDER	214,296	226,096	-5.22%	237,089	-9.61%	210,464	1.82%	197,979	8.24%
CALIFORNIA T	153,080	159,606	-4.09%	167,647	-8.69%	167,171	-8.43%	147,847	3.54%
488 GTB	260,258	266,709	-2.42%	281,055	-7.40%	264,300	-1.53%	235,920	10.32%
488 SPIDER	289,560	301,896	-4.09%	318,761	-9.16%	310,929	-6.87%	290,293	-0.25%
PORTOFINO	226,048	247,923	-8.82%	254,598	-11.21%	256,638	-11.92%	235,430	-3.99%
GTC4LussoT	201,372	211,823	-4.93%	209,076	-3.68%	214,218	-6.00%	208,707	-3.51%
F8TRIBUTO	366,253	392,615	-6.71%	402,866	-9.09%	378,258	-3.17%	387,131	-5.39%
ROMA	227,618	242,773	-6.24%	254,359	-10.51%	298,257	-23.68%	N/A	N/A
F8SPIDER	454,484	476,886	-4.70%	529,611	-14.19%	456,000	-0.33%	N/A	N/A